
FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): March 6, 2003

The Interpublic Group of Companies, Inc.

(Exact Name of Registrant as Specified in Charter)

Delaware

1-6686

13-1024020

(State or Other Jurisdiction
of Incorporation)

(Commission File
Number)

(IRS Employer
Identification No.)

1271 Avenue of the Americas, New York, New York

10020

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code: 212-399-8000

(Former Name or Former Address, if Changed Since Last Report)

Item 7. Financial Statements and Exhibits.

Exhibits.

Exhibit 99.1: Slide show of the Interpublic Group of Companies, Inc., dated March 6, 2003, made available by the Company via the internet in connection with a telephone conference with investors of the same date.

Item 9. Regulation FD Disclosure.

Slide show, dated March 6, 2003 and made available by the Company via the internet in connection with a telephone conference with investors of the same date, is attached hereto as Exhibit 99.1.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

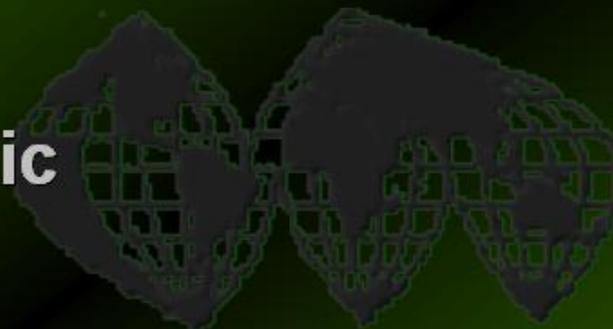
The Interpublic Group of Companies, Inc.

Date: March 7, 2003

By: /s/ Nicholas J. Camera

Name: Nicholas J. Camera
Title: Senior Vice President,
General Counsel and Secretary

The Interpublic Group



Fourth Quarter 2002
Conference Call Notes

March 6, 2003

Conference Call Agenda

- I. Introduction
- II. Fourth Quarter Financials
- III. Items Affecting Comparability
- IV. Outlook
- V. Questions and Answers



Overview

- Actual reported fourth quarter net income of \$20.3 million, or \$.05 per share, reflected higher expenses and a sharp drop in profitability at McCann Erickson WorldGroup, the Company's largest operating Unit, and at Octagon Motor Sports. Fourth quarter 2001 earnings were \$96.4 million, or \$.26 per share.
- Organic revenue performance continued to improve sequentially, declining 4.9% in the quarter, compared to 7.7% for full-year 2002.
- Strong fourth quarter net new business of \$852 million drove 2002 total to \$3.2 billion of net billings won.
- Year-end debt declined to \$2.6 billion, from \$2.9 billion year earlier, due to effective cash and working capital management. Cash balance at year-end was \$933 million.
- In the fourth quarter, the company identified \$135.8 million of pre-tax charges, primarily non-cash, relating to asset impairments and other operating expenses related to Octagon Motor Sports. Because the events that triggered the impairment occurred in the third quarter, charges of \$132.1 million were appropriately recorded by restating the third quarter of 2002. The remaining \$3.7 million of charges relate to prior periods from 2001 and 2002.
- As part of the company's aggressive and extensive review of its balance sheet, \$29.9 million of pre-tax charges not related to Octagon Motor Sports were identified and recorded to prior periods in the years 1997-2002, principally reflecting adjustments to intangible asset amortization, purchase accounting and other items. While not material to any prior period, these charges would have been material if recognized in the fourth quarter of 2002 due to abnormally low earnings in the quarter.
- NFO WorldGroup sale continues to progress.
- The company intends to access the capital markets in the near term.



Reconciliation of Reported Net Income to Net Income Excluding Specified Items

(Restated; \$ Millions)

Comparison between 2002 and 2001 is affected by substantial charges in both periods for (i) restructuring and other merger-related costs, (ii) long-lived asset impairment & other charges, (iii) investment impairment, (iv) miscellaneous write-offs of operating assets and (v) the net tax effects of these items.

In comparing performance for 2002 with 2001, the Company has excluded these items because management believes the resulting comparison better reflects the company's ongoing operations. By excluding them, we can focus our comparison on the trends that have a continuing effect on the company's operations.

The following table reconciles our actual reported results to our results excluding the specified items:

| | 4Q'02 | 4Q'01 | YTD'02 | YTD'01 |
|---|---------|---------|---------|------------|
| Net income (loss), as reported | \$ 20.3 | \$ 96.4 | \$ 99.5 | \$ (534.5) |
| Less non-recurring items | | | | |
| Salaries and related expenses (reduction in severance reserves) | - | - | - | 50.0 |
| Office and general expenses (write-off of operating assets) | - | - | - | (85.4) |
| Restructuring and other merger related costs | - | - | (12.1) | (645.6) |
| Long-Lived Asset impairment | (8.4) | - | (127.1) | (303.1) |
| Investment impairment | - | - | - | (208.3) |
| Tax effect of above items | 2.5 | - | 42.2 | 327.9 |
| Total non-recurring items | (5.9) | - | (97.0) | (864.5) |
| Net income excluding specified items | \$26.2 | \$96.4 | \$196.5 | \$330.0 |



Fourth Quarter 2002

- **EPS \$.05 vs. \$.26**
 - Ex non-recurring and goodwill amortization \$.07 vs. \$.36
 - McCann-Erickson and Octagon Motor Sports shortfalls are principal factors
- **Revenue sequentially improved, but remains volatile**
 - Constant dollar revenue down 4.8%
 - Lower revenue driven by continuing softness overseas
 - Q4 revenue environment weaker than planned
 - Domestic revenue rose modestly for the quarter
- **Points of margin pressure**
 - Revenue declines
 - Incremental severance, bad debt, professional fees
- **Debt declined; improved cash management and working capital discipline**
- **Strong net new business performance**



Summary Fourth Quarter Results

(Restated; Excluding Specified Items)

(\$ Millions, except per share data)

| | 2002 | 2001 | Change | Adjusted FAS 142 4Q '01 |
|-------------------------------|------------------|------------------|----------------|-------------------------------|
| Revenue | \$1,668.7 | \$1,734.5 | (3.8%) | \$1,734.5 |
| Operating Costs | 1,463.1 | 1,399.6 | 4.5% | 1,399.6 |
| EBITDA | 205.6 | 334.9 | (38.6%) | 334.9 |
| Margin % | 12.3% | 19.3% | | 19.3% |
| Depreciation | 54.4 | 53.6 | 1.5% | 53.6 |
| Amortization | 23.5 | 61.6 | (61.9)% | 16.4 |
| Income from Operations | \$127.7 | \$219.7 | (41.9%) | \$264.9 |
| Margin % | 7.7% | 12.7% | | 15.3% |
| Net Income | \$ 26.2 | \$ 96.4 | (72.8%) | \$135.6 |
| Diluted EPS | \$.07 | \$.26 | (73.1%) | \$.36 |



Summary 2002 Results

(Restated; Excluding Specified Items)

(\$ Millions, except per share data)

| | 2002 | 2001 | Change | Adjusted FAS 142 '01 |
|-------------------------------|----------------|----------------|----------------|----------------------------|
| Revenue | \$6,203.6 | \$6,791.2 | (8.7%) | \$6,791.2 |
| Operating Costs | 5,358.1 | 5,588.6 | (4.1)% | 5,588.6 |
| EBITDA | 845.5 | 1,202.6 | (29.7%) | 1,202.6 |
| Margin % | 13.6% | 17.7% | | |
| Depreciation | 204.5 | 209.9 | (2.6)% | 209.9 |
| Amortization | 96.0 | 252.2 | (61.0)% | 83.0 |
| Income from Operations | \$545.0 | \$740.5 | (26.4%) | \$909.7 |
| Margin % | 8.8% | 10.9% | | 13.4% |
| Net Income | \$196.5 | \$330.0 | (40.5%) | \$474.7 |
| Diluted EPS | \$.52 | \$.88 | (41.6%) | \$ 1.26 |

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Points of Margin Pressure

(Restated; \$ Millions)

| | 4Q02 | 4Q01 | 2002 | 2001 |
|-------------------|--------|--------|--------|--------|
| Severance Expense | \$26.3 | \$12.9 | \$70.9 | \$42.3 |
| Bad Debt Expense | 36.3 | 14.1 | 75.9 | 39.4 |
| Professional Fees | 48.5 | 32.8 | 125.9 | 94.3 |

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Octagon Motor Sports

(Restated; Excluding Specified Costs)

(\$ Millions, except per share Items)

| | 4Q'02 | 4Q'01 | YTD'02 | YTD'01 |
|-------------------------------|-----------------|---------------|-----------------|---------------|
| Revenue | \$ 8.1 | \$ 8.3 | \$92.7 | \$114.1 |
| Operating Costs | <u>32.5</u> | <u>11.1</u> | <u>172.7</u> | <u>99.7</u> |
| EBITDA | (24.4) | (2.8) | (80.6) | 14.4 |
| Income from Operations | (27.1) | (4.3) | (88.8) | 8.5 |
| Net Income | \$ (18.5) | \$ (1.5) | \$ (70.2) | \$ 6.8 |
| Diluted EPS | \$ <u>(.04)</u> | \$ <u>.00</u> | \$ <u>(.18)</u> | \$ <u>.02</u> |



2002 Net New Business

Representative Wins

| | |
|-----------------|--------------|
| Bank of America | Astra Zeneca |
| Club Med | Life Scan |
| Levi Strauss | Intermune |
| Novartis | Qwest |
| Merck/Ezetrik | Richemont |
| IRS | Lilly |
| EPA/Energy Star | |

| | |
|-------------------------|------------------------|
| Total Wins | \$ 4.44 billion |
| Total Losses | 1.26 billion |
| Net New Business | \$ 3.18 |
| billion | |



Fourth Quarter 2002: Components of Revenue Change

| Effects of: | <u>% Change</u> |
|--------------------------------|----------------------|
| Organic | (4.9%) |
| Currency Translation | 1.0% |
| Merger-Related Losses | (0.6%) |
| Acquisitions/Dispositions, net | 0.7% |
| Actual Revenue Change | <u>(3.8%)</u> |



2002: Components of Revenue Change

| Effects of: | <u>% Change</u> |
|--------------------------------|----------------------|
| Organic | (7.7%) |
| Currency Translation | 0.3% |
| Merger-Related Losses | (0.7%) |
| Acquisitions/Dispositions, net | (0.6%) |
| Actual Revenue Change | <u>(8.7%)</u> |



Organic Revenue Progression



Selected Balance Sheet Items

(Restated; \$ Millions)

| | December 31, 2002 | September 30, 2002 | December 31, 2001 | September 30, 2001 |
|-------------------------|----------------------|-----------------------|----------------------|-----------------------|
| Cash & Cash Equivalents | \$ 933.0 | \$ 615.0 | \$ 935.2 | \$ 685.6 |
| Total Debt | 2,638.0 | 2,902.4 | 2,933.7 | 3,125.8 |
| Debt as % of Capital | 55.7% | 58.6% | 61.5% | 64.3% |
| Stockholders' Equity | 2,100.1 | 2,046.6 | 1,840.1 | 1,737.2 |



Current Liquidity Picture

- Interpublic believes that cash flow from operations together with availability on existing lines of credit and expected refinancings thereof will be sufficient to fund the Company's working capital needs and other obligations on a timely basis.

| | Total Amount of Facility | As of December 31, 2002 | |
|-----------------------------------|-----------------------------|------------------------------------|------------------|
| | | Outstanding | Available |
| Committed Facilities: | | | |
| 364 Day Revolving Credit Facility | \$500.0 | \$0.0 | \$500.0 |
| 5 Year Revolving Credit Facility | 375.0 | 50.3 | 324.7 |
| Other Committed Credit Facilities | 157.8 | 3.1 | 154.7 |
| Total Committed Facilities | 1,032.8 | 53.4 | 979.4 |
| Uncommitted Facilities | 707.9 | 213.2 | 494.7 |
| Total Credit Facilities | \$1,740.7 | \$266.6 | \$1,474.1 |
| | | Cash & Cash Equivalents | 933.0 |
| | | Total Available Liquidity | \$2,407.1 |

Current Credit Picture

| | LTM @ December 31, | |
|--|--------------------|------------------|
| | 2002 | 2001 |
| EBITDA | \$845.6 | \$1,202.6 |
| Interest Expense | 145.6 | 164.6 |
| EBITDA / Interest | 5.8x | 7.39x |
| Total Debt / EBITDA | 3.1x | 2.4x |
| Debt: | | |
| Bank Loans (Due less than 1 year) | \$ 216.3 | 174.4 |
| \$500 Million Revolver Facility due 5/15/03 | - | - |
| \$375 Million Facility due 6/27/05 | 50.3 | 144.1 |
| 1.87% Convertible Debentures due 6/1/06 | 328.5 | 320.0 |
| 1.80% Million Convertible Notes due 9/16/04 | 236.1 | 228.5 |
| 0% Million Convertible Notes due 12/24/21 - Next Put Date Dec. 2003 | 581.0 | 575.3 |
| 7.88% Senior Unsecured Notes due 10/15/05 | 533.7 | 500.0 |
| 7.25% Senior Unsecured Notes due 8/15/11 | 500.0 | 500.0 |
| Floating Rate Notes | - | 100.0 |
| Term Loans | 157.1 | 253.9 |
| Other | 34.9 | 137.5 |
| Total Debt | \$2,638.0 | \$2,933.7 |

Outlook – 2003

- Revenue is expected to decline 1-4% from 2002 level, adjusted for potential divestitures
- Earnings estimated at \$.68 - \$.72 per share



Conclusion

“We have major work ahead of us. The company has made strides in improving its balance sheet and liquidity. These will remain significant priorities for me, as will a commitment to achieving financial reliability and accountability, both at the holding company and within our operating units. New business in 2002 was strong, which attests to the vitality of our brands. We must build on this progress by making the aggressive pursuit of organic growth and margin improvement a top priority.”

“In spite of difficult circumstances, I am confident that this year will see us successfully lay the groundwork for predictable, sustainable growth.”

David Bell, Chairman and CEO, The Interpublic Group



Cautionary Statement

This document contains forward-looking statements. Interpublic's representatives may also make forward-looking statements orally from time to time. Statements in this document that are not historical facts, including statements about Interpublic's beliefs and expectations, particularly regarding recent business and economic trends, the impact of litigation, dispositions, the integration of acquisitions and restructuring costs, constitute forward-looking statements. These statements are based on current plans, estimates and projections, and therefore undue reliance should not be placed on them. Forward-looking statements speak only as of the date they are made, and Interpublic undertakes no obligation to update publicly any of them in light of new information or future events.

Forward-looking statements involve inherent risks and uncertainties. A number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to, those associated with the effects of global, national and regional economic and political conditions, Interpublic's ability to attract new clients and retain existing clients, the financial success of Interpublic's clients, developments from changes in the regulatory and legal environment for advertising and marketing and communications services companies around the world and the successful completion and integration of acquisitions which complement and expand Interpublic's business capabilities.

Interpublic's liquidity could be adversely affected if Interpublic is unable to access capital or to raise proceeds from asset sales. In addition, Interpublic could be adversely affected by developments in connection with the purported class actions and derivative suits that it is defending or the SEC investigation relating to the restatement of its financial statements.

At any given time Interpublic may be engaged in a number of preliminary discussions that may result in one or more acquisitions or dispositions. These opportunities require confidentiality and from time to time give rise to bidding scenarios that require quick responses by Interpublic. Although there is uncertainty that any of these discussions will result in definitive agreements or the completion of any transactions, the announcement of any such transaction may lead to increased volatility in the trading price of Interpublic's securities.

The success of recent or contemplated future acquisitions will depend on the effective integration of newly-acquired and existing businesses into Interpublic's current operations. Important factors for integration include realization of anticipated synergies and cost savings and the ability to retain and attract new personnel and clients.

In addition, Interpublic's representatives may from time to time refer to "pro forma" financial information. Because "pro forma" financial information by its very nature departs from traditional accounting conventions, this information should not be viewed as a substitute for the information prepared by Interpublic in accordance with GAAP, including the balance sheets and statements of income and cash flow contained in Interpublic's quarterly and annual reports filed with the SEC on Forms 10-Q and 10-K.

Investors should evaluate any statements made by Interpublic in light of these important factors.



Appendices



Revenue by Discipline

(\$ Millions)

| | Fourth Quarter Revenue | | | | |
|---|------------------------|---------------|------------------|---------------|---------------|
| | 2002 | % of Rev | 2001 | % of Rev | % Change |
| Marketing Communications | \$448.1 | 26.9% | \$470.1 | 27.1% | (4.7%) |
| Marketing Intelligence | 128.9 | 7.7% | 121.3 | 7.0% | 6.3% |
| Marketing Services | 87.1 | 5.2% | 101.9 | 5.9% | (14.5%) |
| Total Marketing and Communication Services | <u>664.1</u> | <u>39.8%</u> | <u>693.3</u> | <u>40.0%</u> | <u>(4.2%)</u> |
| Advertising & Media | <u>1,004.6</u> | <u>60.2%</u> | <u>1,041.2</u> | <u>60.0%</u> | <u>(3.5%)</u> |
| Total Revenue | <u>\$ 1,668.7</u> | <u>100.0%</u> | <u>\$1,734.5</u> | <u>100.0%</u> | <u>(3.8%)</u> |



Revenue by Discipline

(\$ Millions)

| | YTD Revenue | | | | |
|---|------------------|---------------|------------------|---------------|---------------|
| | 2002 | % of Rev | 2001 | % of Rev | % Change |
| Marketing Communications | \$ 1,654.0 | 26.7% | \$1,856.8 | 27.3% | (10.9%) |
| Marketing Intelligence | 472.2 | 7.6% | 446.0 | 6.6% | 5.9% |
| Marketing Services | 401.9 | 6.5% | 453.5 | 6.7% | (11.4%) |
| Total Marketing and Communication Services | <u>\$2,528.1</u> | <u>40.8%</u> | <u>\$2,756.3</u> | <u>40.6%</u> | <u>(8.3%)</u> |
| Advertising & Media | <u>3,675.5</u> | <u>59.2%</u> | <u>4,034.9</u> | <u>59.4%</u> | <u>(8.9%)</u> |
| Total Revenue | <u>\$6,203.6</u> | <u>100.0%</u> | <u>\$6,791.2</u> | <u>100.0%</u> | <u>(8.7%)</u> |



Revenue by Region Fourth Quarter 2002

(\$ Millions)

| | Revenue | % Total | % Change | % Change Constant \$ | % Change Organic |
|----------------------------|------------------|---------------|---------------|----------------------|------------------|
| Europe | \$496.4 | 29.7% | (0.4%) | (6.8%) | (7.2%) |
| Asia/Other | 127.4 | 7.6% | (19.2%) | (19.2%) | (4.0%) |
| Latin America | 64.4 | 3.9% | (33.2%) | 17.0% | 5.5% |
| Canada | 40.1 | 2.4% | (18.9%) | (18.3%) | (3.3%) |
| Total International | 728.3 | 43.6% | (8.8%) | (10.9%) | (5.2%) |
| Total Domestic | 940.4 | 56.4% | 0.4% | 0.4% | (4.6%) |
| Total Revenue | \$1,668.7 | 100.0% | (3.8%) | (4.8%) | (4.9%) |

Trend Q3 '02: Domestic – (7.2%); International – (8%); Worldwide (6%) constant

Q2 '02: Domestic – (12%); International – (6%) (10%) constant

Q1 '01: Domestic – (18%); International – (10%) (8%) constant

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Revenue by Region 2002

(\$ Millions)

| | Revenue | % Total | % Change | % Change Constant \$ | % Change Organic |
|----------------------------|-------------------|----------------|----------------|----------------------|------------------|
| Europe | \$1,796.7 | 29.0% | (2.2%) | (7.1%) | (7.0%) |
| Asia/Other | 508.9 | 8.2% | (11.9%) | (10.3%) | (4.9%) |
| Latin America | 254.5 | 4.1% | (22.2%) | (4.3%) | 1.4% |
| Canada | 152.4 | 2.4% | (10.1%) | (8.8%) | (0.6%) |
| Total International | 2,712.5 | 43.7% | (6.8%) | (7.6%) | (5.5%) |
| Total Domestic | 3,491.1 | 56.3% | (10.0%) | (10.0%) | (9.2%) |
| Total Revenue | \$ 6,203.6 | 100.0 % | (8.7%) | (9.0%) | (7.7%) |

Trend Q3 '02: Domestic – (13%); International – (6%); Worldwide (10%) constant

Q2 '02: Domestic – (14%); International – (7%); Worldwide (12%) constant

Q1 '01: Domestic – (17%); International – (8%); Worldwide (14%) constant

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Fourth Quarter 2002: Components of Change

(Restated; Excludes Specified items)

(\$ Millions, except per share data)

| 4TH QTR | 2001 Pro Forma FAS 141/142 | Currency | Acquisitions/ Dispositions, net | Loss of Pepsi Brands | Organic | Taxes and Other | 2002 Results |
|----------------------------|-------------------------------------|---------------|---------------------------------------|----------------------------|---------------|-----------------------|-----------------|
| Revenue | \$ 1,726.2 | \$ 17.5 | \$ 8.7 | \$ (10.0) | \$ (81.7) | – | \$ 1,660.7 |
| Operating Expenses | <u>1,457.1</u> | <u>21.2</u> | <u>17.7</u> | <u>(7.8)</u> | <u>17.6</u> | – | <u>1,505.8</u> |
| Operating Income | 269.1 | (3.7) | (9.0) | (2.2) | (99.3) | – | 154.9 |
| Operating Margin Change | | (0.4)% | (0.6)% | – | (5.3)% | – | – |
| Operating Margin | 15.6% | (15.2)% | (14.6)% | 14.6% | 9.3% | – | 9.3% |
| Diluted EPS | 0.36 | (0.01) | (0.01) | - | (0.14) | (0.08) | \$0.12 |

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Restated Earnings (1997-2002)

(\$ Millions)

| A. Years | Impact of Restatement | | | | |
|---|-----------------------|--------------|--------------|--------------|--------------|
| | 2001 | 2000 | 1999 | 1998 | 1997 |
| Net income (loss) - as reported | \$(527.4) | \$397.1 | \$340.2 | \$361.8 | \$152.0 |
| Adjustments | <u>(7.1)</u> | <u>(4.3)</u> | <u>(3.6)</u> | <u>(1.8)</u> | <u>(1.0)</u> |
| Net income (loss) - as restated | <u>\$(534.5)</u> | <u>392.8</u> | <u>336.6</u> | <u>360.0</u> | <u>151.0</u> |
| Earnings (loss) per share - as reported | \$ (1.43) | \$ 1.07 | \$ 0.94 | \$ 1.01 | \$ 0.44 |
| Earnings (loss) per share - as restated | \$ (1.45) | \$ 1.06 | \$ 0.92 | \$ 1.00 | \$ 0.44 |

| B. Quarters | 2001 | | | | 2002 | | |
|---|-----------------|----------------|----------------|--------------|--------------|--------------|---------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| Net income (loss) - as reported | \$(30.4) | \$(116.3) | \$(481.1) | \$100.4 | \$ 61.7 | \$111.3 | \$ 7.5 |
| Adjustments | <u>(0.8)</u> | <u>(1.0)</u> | <u>(1.3)</u> | <u>(4.0)</u> | <u>(1.9)</u> | <u>(2.3)</u> | <u>(97.1)</u> |
| Net income (loss) - as restated | <u>\$(31.2)</u> | <u>(117.3)</u> | <u>(482.4)</u> | <u>96.4</u> | <u>59.8</u> | <u>109.0</u> | <u>(89.6)</u> |
| Earnings (loss) per share - as reported | \$ (0.08) | \$ (0.32) | \$ (1.30) | \$ 0.27 | \$ 0.16 | \$ 0.29 | \$ 0.02 |
| Earnings (loss) per share - as restated | \$ (0.09) | \$ (0.32) | \$ (1.31) | \$ 0.26 | 0.16 | 0.29 | (0.24) |

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Diluted EPS Calculation

(Restated; \$ Millions)

| | 1Q'02 | 2Q'02 | 3Q'02 | 4Q'02 | YTD |
|------------------------------------|---------------|---------------|---------------------|---------------|---------------|
| Net Income | \$ 59.8 | \$ 109.0 | \$ (89.6) | \$ 20.3 | \$ 99.5 |
| Basic Shares | 372.96 | 375.68 | 377.28 | 378.33 | 376.06 |
| Add-Backs: | | | | | |
| Stock Options and Restricted Stock | 6.80 | 6.73 | 0.00 ^(A) | 3.49 | 5.21 |
| Total Shares (MM) | <u>379.76</u> | <u>382.41</u> | <u>377.28</u> | <u>381.82</u> | <u>381.27</u> |
| Diluted EPS | \$.16 | \$.29 | \$ (0.24) | \$ 0.05 | \$ 0.26 |

(A) Shares are anti-dilutive



Schedule of Debt Maturities at 12/31/02

(\$ Millions)

| Issue | Original Principal | 2003 | 2004 | 2005 | 2006 | After | Total |
|---|--------------------|---------|----------------|----------------|----------------|----------------|----------------|
| 1.87% Convertible debenture \$236.1 | \$250.0 | | \$236.1 | | | | |
| 1.80% Convertible debenture | \$361.0 | | | | \$328.5 | | 328.5 |
| 0% Convertible debenture | \$702.0 | \$581.0 | | | | | 581.0 |
| 7.88% Senior Unsecured Notes ⁽¹⁾ | \$500.0 | | | \$533.7 | | | 533.7 |
| 7.25% Senior Unsecured Notes | \$500.0 | | | | | \$500.0 | 500.0 |
| 5 Year Revolving Facility 50.3 | \$375.0 | | | \$50.3 | | | |
| Term Loans | \$157.2 | \$14.6 | \$31.3 | \$6.3 | \$30.0 | \$75.0 | 157.2 |
| Other ⁽²⁾ | | \$230.5 | | | | \$20.8 | 251.3 |
| Total | | | \$826.1 | \$267.4 | \$590.3 | \$358.5 | \$595.8 |

1. Includes \$337MM of gains related to interest rate swaps
2. Includes lease, mortgage payable and International energy lines of credit

