SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

.

FORM 8-K CURRENT REPORT

PURSUANT TO SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934 Date of Report (July 1, 1998):

Commission file number 1-6686

THE INTERPUBLIC GROUP OF COMPANIES, INC. (Exact name of registrant as specified in its charter)

Delaware	13-1024020
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)

1271 Avenue of the Americas, New York, New York 10020 (Address of principal executive offices) (Zip Code)

(212) 399-8000 (Registrant's telephone number, including area code)

ITEM 5. OTHER EVENTS

As more fully discussed in Note 16 of the supplemental consolidated financial statements of The Interpublic Group of Companies, Inc. (the "Company"), in April 1998, the Company acquired three companies in stock for stock transactions, which were accounted for as poolings of interests. This report on Form 8-K includes the Company's supplemental consolidated financial statements and other financial information restated to reflect the aggregate effect of the April 1998 pooled companies and all prior poolings as of the earliest period presented. These combined results will become the historical results of the Company upon publication of financial results for periods inclusive of the date of consummation of the April 1998 transactions. This report may be incorporated by reference into other reports or registration statements filed with the Securities and Exchange Commission.

ITEM 7. SUPPLEMENTAL FINANCIAL STATEMENTS AND EXHIBITS

Financial Highlights

Management's Discussion and Analysis of Financial Condition and Results of Operations

Supplemental Consolidated Financial Statements

Report of Independent Accountants - Price Waterhouse LLP

Report of Independent Accountants - Ernst & Young LLP

Supplemental Consolidated Balance Sheet December 31, 1997 and 1996

Supplemental Consolidated Statement of Income for the Years Ended

December 31, 1997, 1996 and 1995

Supplemental Consolidated Statement of Comprehensive Income for the Years Ended December 31, 1997, 1996 and 1995

Supplemental Consolidated Statement of Cash Flows for the Years Ended December 31, 1997, 1996 and 1995

Supplemental Consolidated Statement of Stockholders' Equity Three Years Ended December 31, 1997

Notes to Supplemental Consolidated Financial Statements

Selected Financial Data For Five Years

Supplemental Financial Statement Schedule

Schedule VIII: Valuation and Qualifying Accounts

Supplemental Financial Statements

Supplemental Consolidated Balance Sheet March 31, 1998 (unaudited) and December 31, 1997

Supplemental Consolidated Statement of Income for the Three Months Ended March 31, 1998 and 1997 (unaudited)

Supplemental Consolidated Statement of Comprehensive Income for the Three Months Ended March 31, 1998 and 1997 (unaudited)

Supplemental Consolidated Statement of Cash Flows Three Months Ended March 31, 1998 and 1997 (unaudited)

Notes to Supplemental Consolidated Financial Statements (unaudited)

Management's Discussion and Analysis of Financial Condition and Results of Operations (unaudited)

SIGNATURES

- Exhibit 11 COMPUTATION OF EARNINGS PER SHARE For the Years Ended December 31, 1993, 1994, 1995, 1996 and 1997 For the Three Months Ended March 31, 1997 and 1998
- Exhibit 23 CONSENT OF INDEPENDENT ACCOUNTANTS PricewaterhouseCoopers LLP Ernst & Young LLP
- Exhibit 27 RESTATED FINANCIAL DATA SCHEDULE

For the Year Ended December 31, 1997 For the Years Ended December 31, 1996 and 1995 For the Three Months Ended March 31, 1998 and 1997

THE INTERPUBLIC GROUP OF COMPANIES, INC.

The Interpublic Group of Companies, Inc. is one of the largest organizations of advertising agencies and marketing communications companies in the world. It includes the parent company, The Interpublic Group of Companies, Inc., McCann-Erickson WorldGroup, Ammirati Puris Lintas, The Lowe Group, Western International Media, DraftWorldwide, The Allied Communications Group, Octagon, and other related companies. Interpublic employs more than 28,000 people and maintains offices in over 120 countries.

FINANCIAL HIGHLIGHTS (Dollars in thousands except per share data)

December 31			
	1997	1996	Percent Increase
	1337	1330	
Operating Data			
Gross income	\$ 3,264,120	\$ 2,786,655	17.1%
Net Income	\$ 205,033	\$ 211,113	(2.9)%
Per Share Data:			
Basic EPS	\$ 1.61	\$ 1.66	(3.0)%
Diluted EPS	1.55	1.60	(3.1)%
Cash dividends (Interpublic)	. 50	.44	13.6%
Share price at December 31	\$ 49 13/16	\$ 31 5/8	57.5%
Weighted-average shares:			
Basic	127,457,013	127,504,436	-
Diluted	136,016,598	135,795,875	. 2%
Financial Position			
Working capital	\$ 245,757	\$ 143,859	70.8%
Total assets	5,877,605	5,017,419	
Book value per share	\$ 8.05	\$ 6.73 19	9.6%
Return on average stockholder			
equity	20.8%	25.8%(1	19.4)%
Gross Income			
1997 \$3,264,120			
1996 \$2,786,655			
1995 \$2,429,341			
Basic Earnings Per Share:			
1997 \$ 1.84/1.61			
1996 \$ 1.66/1.60			
1995 \$ 1.43/1.12			
Cash Dividends Per Share (Int	erpublic)		
1997 \$.50			
1996 \$.44			

1995 \$.40 Return On Average Stockholders' Equity 1997 24.2%/20.8% 1996 25.8%/24.8% 1995 25.3%/19.8%

Restated to reflect the aggregate effect of pooling of interests transactions. See Note 16. Includes after-tax charge of \$29.7 million or \$.23 per share (basic) for special compensation charges. Includes an after-tax gain of approximately \$8.1 million or \$.06 per share (basic) resulting from the sale of a portion of the Company's shares in CKS Group, Inc. Includes an after-tax charge of \$38.2 million or \$.31 per share (basic) for the write-down of goodwill and related assets.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

As more fully discussed in Note 16 of the supplemental consolidated financial statements, the Company acquired three companies in April 1998 which were accounted for as poolings of interests. The Company's financial statements, including the related notes, have been restated as of the earliest period presented to include the results of operations, financial position and cash flows of the April 1998 pooled entities in addition to all prior pooled entities. A noteworthy item is that one of the April 1998 pooled companies recorded after-tax special compensation charges in the fourth quarter of 1997 totaling \$29.7 million or \$.23 per share (basic) as further explained in Note 6. The following discussion relates to the combined results of the Company after giving effect to all pooled companies.

Liquidity and Capital Resources

The Company's financial position continued to be strong during 1997. Working capital increased \$101.9 million over 1996 to \$245.8 million. This increase in working capital was a result of growing operations and the payment of short-term borrowings with some of the proceeds from the 1.80% Convertible Subordinated Notes due 2004 issued during the latter part of 1997. Working capital increased \$15.2 million and \$53.5 million in 1996 and 1995, respectively. The increase in working capital in 1995 related to the refinancing of short-term debt with long-term debt.

The current ratio was approximately 1.1 to 1 for the past three years, which is another indication of the Company's strong liquidity. The Company utilized its strong financial position to obtain short-term and long-term financing on competitive terms.

The Company and its subsidiaries maintained credit facilities in the United States and in countries where it conducts business to manage its future liquidity requirements.

Summary of Short-term credit facilities at December 31, (Dollars in millions)

	DOING	55116	International		
	Available	Utilized	Available	Utilized	
1997	\$307.0	\$ 2.1	\$210.8	\$86.1	
1996	\$217.6	\$17.4	\$215.7	\$86.7	
1995	\$215.1	\$39.2	\$229.1	\$73.5	

Approximately 46%, 51% and 53% of the Company's assets at December 31, 1997, 1996 and 1995, respectively, were outside the United States. The Company actively hedges to minimize the impact of foreign exchange exposure. However, the notional value and fair value of all outstanding forwards and options contracts at the end of the year were not significant.

The Company is not aware of any significant occurrences that could negatively impact its liquidity. However, should such a trend develop, the Company believes that there are sufficient funds available under its existing lines of credit and from internal cash-generating capabilities to meet future needs.

The principal use of the Company's working capital is to provide for the operating needs of its subsidiaries, which includes payments for space or time purchased from various media on behalf of clients. The Company's practice is to bill and collect from its clients in sufficient time to pay the amounts due media on a timely basis. Other uses of working capital include the repurchase of the Company's common stock, payment of cash dividends, capital expenditures and acquisitions.

During 1997, the Company, excluding pooled companies, purchased

approximately 3.5 million shares of its common stock for an average price of \$41.57 per share. During 1996 and 1995, the Company, excluding pooled companies, acquired approximately 2.9 million shares each year for \$86.9 million and \$69.7 million, respectively. The Company repurchases its stock to meet its obligations under various compensation plans.

The Company, excluding pooled entities, paid \$61.2 million (\$.50 per share) in dividends to stockholders in 1997, an 18% increase over 1996 dividends of \$51.8 million (\$.44 per share). During 1995, the Company, excluding pooled entities, paid \$46.1 million in dividends or \$.40 per share.

The Company's capital expenditures in 1997 were \$102.5 million. The primary purpose of expenditures was to modernize the offices and upgrade the computer and communications systems to better serve clients. During 1996, the Company spent \$88.4 million for capital improvements, an increase of 17.2% from 1995. The increase in capital expenditures year over year resulted from the continuing growth of operations.

During 1997, the Company paid approximately \$302 million in cash and stock to acquire a number of marketing communications companies to complement its existing agency systems and to optimally position itself in the everbroadening communications marketplace.

In the fourth quarter of 1997, the Company called for redemption its 3 3/4% Convertible Subordinated Debentures due 2002. Substantially all of the outstanding debentures were converted into approximately 4.3 million shares of the Company's common stock.

Return on average stockholders' equity was 20.8% in 1997, 25.8% in 1996 and 19.8% in 1995. The return on average stockholders' equity in 1997 was 24.2% excluding the special compensation charges. The return on average stockholders' equity in 1995, excluding the effect of the write-down of goodwill and other related assets was 25.3%.

RESULTS OF OPERATIONS

Worldwide income from commissions and fees increased 17.1% in 1997, 14.3% in 1996 and 10.7% in 1995. The continued growth in revenue was mainly due to the expansion of the business and new business gains.

International revenue, which represented 51.2% of worldwide revenue in 1997, increased \$141.0 million or 9.6% over 1996. This was after an unfavorable currency impact of 4.5%. During 1996 and 1995, revenue from international operations increased \$94.4 million and \$146.0 million, respectively. During 1997, commissions and fees from domestic operations increased 26.0% primarily due to the effect of new business gains. Commissions and fees from domestic operations increased 24.7% in 1996 and 8.9% in 1995.

Other income increased 18.4% in 1997, 25.2% in 1996 and 26.0% in 1995. The increases were primarily due to the proceeds from the sale of investments, primarily All American Communications, Inc. in 1997, CKS Group, Inc. and Spotlink in 1996 and Fremantle International, Inc. in 1995.

Total operating expenses worldwide increased 16.8% in 1997, 14.1% in 1996, and 10.4% in 1995. Cost increases for both domestic and international are in line with revenue increases. Operating expenses outside the United States increased 8.2% in 1997, 6.7% in 1996 and 11.1% in 1995. Domestic operating expenses increased 27.7% in 1997, 24.7% in 1996 and 8.7% in 1995. The 1997 increase in domestic operating expenses resulted from a greater proportion of the Company's earnings being generated domestically.

Significant portions of the Company's expenses relate to employee compensation and various employee incentive and benefit programs which are based primarily upon operating results. In 1997, as part of its continuing cost containment efforts, the Company announced that it was curtailing its domestic pension plan effective April 1, 1998 and recorded pre-tax charges of approximately \$16.7 million. The Company will realize a pre-tax savings of approximately \$9 million per year. The Company continues to sponsor a domestic defined contribution plan. In 1997, one of the 1998 pooled companies recorded one-time after-tax charges of \$29.7 million primarily related to compensation.

Interest expense increased 17.5% in 1997 after increasing 5.2% and 20.0% in 1996 and 1995, respectively. The increase in 1997 was primarily attributable to the issuance of the 1.80% Convertible Subordinated Notes due 2004 and additional financing of acquisitions.

Equity in net income of unconsolidated affiliates decreased in 1997, after increasing in 1996 and 1995. The decrease in equity income in 1997

primarily resulted from the consolidation of a company previously accounted for on the equity basis. The 1996 and 1995 increases were primarily due to the Company's investment in Campbell Mithun Esty.

Income applicable to minority interests increased in 1997, 1996 and 1995 primarily due to the strong performance of companies which were not wholly owned as well as the consolidation of a company with a significant minority interest in 1997, which was previously accounted for on the equity basis.

In 1995, the Company wrote down goodwill and other related assets of \$38.2 million or \$.31 per share (basic). The reason for the write-down was that the carrying value of the assets exceeded management's estimate of the fair value of these operations which was based primarily on discounted projected cash flows.

The Company's effective income tax rate was 45.3% in 1997, 42.0% in 1996 and 47.2% in 1995. The higher rate in 1997 was attributable to the pooled companies. The higher rate in 1995 was primarily attributable to the impact of the write-down of goodwill and other related assets of \$38.2 million.

The Company's management continuously evaluates and manages its exposure to exchange, economic, and political risks. The 1997 exchange crisis in Asia had a minimal impact on the Company partly due to the agency systems' contingency plans that included active hedging, repatriation of cash, costcutting, and capital improvement freezes.

The Company is engaged in a global effort to assess the required modification or replacement of its internal software to become Year 2000 compliant. Additionally, the Company is working with its major software providers to ensure that they are Year 2000 compliant. Management believes that the required software changes will be completed without causing operational issues. The costs of addressing the Year 2000 issues are not expected to have a material adverse impact on the Company's financial condition or results of operations. If the Company's Year 2000 remediation efforts are not successful, it will implement contingency plans to ensure that operations are not disrupted.

Report of Independent Accountants

To the Board of Directors and Stockholders of The Interpublic Group of Companies, Inc.

In our opinion, based upon our audits and the report of other auditors, the accompanying supplemental consolidated balance sheet and the related supplemental consolidated statements of income, of comprehensive income, of stockholders' equity, and of cash flows present fairly, in all material respects, the financial position of The Interpublic Group of Companies, Inc. and its subsidiaries (the "Company") at December 31, 1997 and 1996, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1997, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of Hill, Holliday, Connors, Cosmopulos, Inc. ("Hill Holliday"), a wholly-owned subsidiary, which statements reflect total net loss constituting approximately 16% of the related 1997 supplemental consolidated financial statement total. Those statements were audited by other auditors whose report thereon has been furnished to us, and our opinion expressed herein, insofar as it relates to the amounts included for Hill Holliday, is based solely on the report of the other auditors. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits and the report of other auditors provide a reasonable basis for the opinion expressed above.

As discussed in Note 4 to the supplemental consolidated financial statements, during 1995, the Company changed its method of accounting for long-lived assets in accordance with Statement of Financial Accounting Standards No. 121.

As more fully described in Note 16 to the supplemental consolidated financial statements, the Company merged with three entities in April 1998 in transactions accounted for as poolings of interests. The accompanying supplemental consolidated financial statements give retroactive effect to the mergers of the Company with those pooled entities as well as all entities pooled during 1995 through 1997.

/s/ By: PRICE WATERHOUSE LLP Price Waterhouse LLP New York, New York February 20, 1998, except for Note 16 which is as of April 16, 1998

Report of Independent Auditors

Board of Directors Hill, Holliday, Connors, Cosmopulos, Inc.

We have audited the consolidated balance sheet of Hill, Holliday, Connors, Cosmopulos, Inc. and Subsidiaries (the Company) as of December 31, 1997, and the related consolidated statements of operations, stockholders' equity (deficit), and cash flows for the twelve-month period then ended, not separately presented herein. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hill, Holliday, Connors, Cosmopulos, Inc. and Subsidiaries at December 31, 1997, and the consolidated results of its operations and its cash flows for the twelve-month period then ended, in conformity with generally accepted accounting principles.

BY /s/ ERNST & YOUNG LLP Boston, Massachusetts March 13, 1998

> FINANCIAL STATEMENTS THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED BALANCE SHEET DECEMBER 31

ASSETS	1997	1996
CURRENT ASSETS: Cash and cash equivalents (includes certificates of deposit: 1997-\$256,934;		
1996-\$84,543) Marketable securities Receivables (net of allowance for doubtfu	\$ 735,440 31,944	\$ 507,394 36,940
accounts: 1997-\$39,896; 1996-\$34,953) Expenditures billable to clients Prepaid expenses and other current assets	3,050,917 240,000	2,747,323 190,595 78,637
Total current assets	4,163,805	3,560,889
OTHER ASSETS:	46,665	102 000
Investment in unconsolidated affiliates Deferred taxes on income Other investments and miscellaneous	46,665 59,424	102,808 84,336
assets Total other assets	219,839 325,928	188,202 375,346
FIXED ASSETS, at cost: Land and buildings	83,621	83,764
Furniture and equipment	503,823 587,444	452,324 536,088
Less: accumulated depreciation	330,593 256,851	302,681 233,407
Unamortized leasehold improvements Total fixed assets	103,494 360,345	92,280 325,687
INTANGIBLE ASSETS (net of accumulated amortization: 1997-\$227,401;		
1996-\$187,638)	1,027,527	755,497
TOTAL ASSETS	\$5,877,605	\$5,017,419

FINANCIAL STATEMENTS INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED BALANCE SHEET DECEMBER 31 (Dollars in thousands except per share data)

LIABILITIES AND STOCKHOLDERS' EQUITY	1997	1996
CURRENT LIABILITIES:		
Payable to banks	\$ 162,807	\$ 129,994
Accounts payable	3,156,049	2,807,042
Accrued expenses	448,054	345,056
Accrued income taxes	151,138	134,938
Total current liabilities	3,918,048	3,417,030
NONCURRENT LIABILITIES:		
Long-term debt	253,910	239,411
Convertible subordinated debentures		
and notes	201,768	115,192
Deferred compensation and reserve		
for termination allowances	263,463	228,518
Accrued postretirement benefits	47,404	46,726
Other noncurrent liabilities	70,791	69,167
Minority interests in consolidated		
subsidiaries	31,917	23,687
Total noncurrent liabilities	869,253	722,701

STOCKHOLDERS' EQUITY: Preferred Stock, no par value

shares authorized: 20,000,000 shares issued: none		
Common Stock, \$.10 par value		
shares authorized: 225,000,000 shares issued:		
1997 - 143,567,843;		
1996 - 136,410,542	14,357	13,641
Additional paid-in capital	552,282	284,756
Retained earnings	995,702	860,988
Adjustment for minimum pension liability	(13,207)	(12,979)
Net unrealized gain on equity securities	12,405	-
Cumulative translation adjustment	(154,093)	(82,486)
	1,407,446	1,063,920
Less:		
Treasury stock, at cost:		
1997 - 8,063,983 shares;		
1996 - 5,967,554 shares	253,088	131,082
Unearned ESOP compensation	7,420	7,800
Unamortized expense of restricted		
stock grants	56,634	47,350
Total stockholders' equity	1,090,304	877,688
COMMITMENTS AND CONTINGENCIES (SEE NOTE 15)		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$5,877,605	\$5,017,419

All periods have been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests. See Note 16.

The accompanying notes are an integral part of these financial statements.

FINANCIAL STATEMENTS THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED STATEMENT OF INCOME YEAR ENDED DECEMBER 31 (Dollars in thousands except per share data)

	1	997	19	996	1	995
Commissions and fees Other income Gross income		,134,512 129,608 ,264,120		677,173 109,482 786,655		,341,901 87,440 ,429,341
Salaries and related expenses Office and general expenses Interest expense Write-down of goodwill and other related assets Special compensation charges Total costs and expenses		,781,410 993,401 50,574 - 32,229 ,857,614		504,772 870,794 43,041 - 418,607		,308,027 774,170 40,924 38,177 ,161,298
Income before provision for income taxes		406,506		368,048		268,043
Provision for income taxes		184,227		154,507		126,619
Income of consolidated companies Income applicable to minority interests Equity in net income of unconsolidated affiliates Net Income	\$	222,279 (23,754) 6,508 205,033		213,541 (14,872) 12,444 211,113	\$	141,424 (7,922) 6,086 139,588
Per Share Data: Basic EPS Diluted EPS	Ŧ	\$1.61 \$1.55	Ŧ	\$1.66 \$1.60	Ŧ	\$1.12 \$1.09

The accompanying notes are an integral part of these financial statements.

All periods have been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests. See Note 16.

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME YEAR ENDED DECEMBER 31

(Dollars in Thousands)

	1997	1996	1995	
Net Income	\$205,033	\$211,113	\$139,588	
Other Comprehensive Income, net of tax:				
Foreign Currency Translation Adjustments	(71,607)	11,036	4,025	
Net Unrealized Gains on Securities	12,405	-	-	
Minimum Pension Liability Adjustments Other Comprehensive Income	(228) (59,430)	(3,891) 7,145	(2,666) 1,359	
Comprehensive Income	\$145,603	\$218,258	\$140,947	
The accompanying notes are an integral pa	rt of these	financial	statements.	
All periods have been restated to reflect acquisitions accounted for as poolings of				
		NCIAL STATE OUP OF COMF	MENTS PANIES, INC. /	AND
ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED			WS DECEMBER 31	
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income		TEAR ENDED	1997 \$205,033	1996 1995 \$211,113
<pre>\$139,588 Adjustments to reconcile net income to cas operating activities:</pre>	sh provided	by		
Depreciation and amortization of fixed a 53,870	assets		78,258	65,297
Amortization of intangible assets 27,995			39,763	29,317
Amortization of restricted stock awards 13,558			16,222	14,451
Stock bonus plans/ESOP 769			1,389	4,067
Provision for deferred income taxes			9,530	3,986
Noncash pension plan charges			16,700	
Equity in net income of unconsolidated a (12,444)	affiliates		(6,508) (6,086)	
Income applicable to minority interests 7,922			23,754	14,872
Translation losses 4,071			1,321	3,484
Write-down of goodwill and other related 38,177	d assets		-	-
Special compensation charges			31,553	-
Sale of investments (35,043) -			(44,598)	
0ther 4,446			(11,963) (2,430)	
Change in assets and liabilities, net of a Receivables	acquisition	s:	(335,344)	
(285,884) Expenditures billable to clients			(236,266) (45,972)	
(25, 347)			(10,998)	

Prepaid expenses and other assets	(13,289)	
(39,073) Accounts payable and accrued expenses	(30,925) 292,624	298,203
160,391 Accrued income taxes	2,622	25,756
23,470		
Deferred compensation and reserve for termination allowances 2,517	18,397	(13,503)
Net cash provided by operating activities 197,694	279,492	263,698
CASH FLOWS FROM INVESTING ACTIVITIES: Acquisitions, net	(89,910)	(51,848)
(66,387) Capital expenditures		(01/010)
(88, 362)	(102,521) (75,413)	
Proceeds from sales of assets 1,722	113,374	39,474
Net proceeds from(net purchase of) marketable securities (9,203)	324	476
Investment in unconsolidated affiliates (14,044)	(8,371)	17,210
Net cash used in investing activities (83,050)	(87,104) (163,325)	
CASH FLOWS FROM FINANCING ACTIVITIES: Increase (decrease)in short-term borrowings	22,418	(23,176)
19,263		
Proceeds from long-term debt 72,744	256,337	84,060
Payments of long-term debt (27,968)	(24,577)	(63,663)
Treasury stock acquired (72,249)	(144,470)	(86,949)
Issuance of common stock	36,862	19,588
31,206 Cash dividends - Interpublic	(61,242)	(51,786)
(46,124) Cash dividends - pooled companies	(7,416)	
(3,979) (6,733) Net cash provided by (used in) financing activities	77,912	(125,905)
(29,861) Effect of exchange rates on cash and cash equivalents	(42,254)	(2,234)
10,048 Increase in cash and cash equivalents	228,046	52,509
14,556 Cash and cash equivalents at beginning of year	507,394	454,885
440,329 Cash and cash equivalents at end of year	\$735,440	\$507,394
\$454,885 The accompanying notes are an integral part of these financial s		
All periods have been restated to reflect the aggregate effect o acquisitions for as poolings of interests. See Note 16.	f the	
FINANCIAL STATEM	ENTS	
THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSI SUPPLEMENTAL CONSOLIDATED STATEMENT OF STOCKHOLDERS'		
(Dollars in thousands) FOR THE THREE-YEAR PERIOD	-	
31, 1997		Net
Unamortized	Unrealized	
Additional Minimum Cumulative Expense	Gain on Unearned	
Common Paid-In Retained Pension Translation Treasury of Restricted	Equity ESOP	
Stock Capital Earnings	Liability	
Securities Adjustment Stock Stock Grants	Plan	
BALANCES, DECEMBER 31, 1996 \$13,641 \$284,756 \$860,988 \$(12,979)	\$-	

 BALANCES, DECEMBER 31, 1996 \$13,641 \$284,756 \$860,988 \$(12,979) \$

 \$(82,486)
 \$131,082 \$47,350
 \$7,800

 Net income
 205,033

 Cash dividends - IPG
 (61,242)

 Cash dividends - pooled cos.
 (7,416)

 Retained Earnings - pooled cos.
 (1,661)

 Foreign currency translation
 adjustment

 (71,607)
 Awards of common stock under

 Company plans:
 Company plans:

Management incentive compensation Achievement stock awards Restricted stock 27,873 Employee stock purchases	53 23	534 253 27,821 9,684					(175)
Exercise of stock options Purchase of Company's own stoc Tax benefit relating to exercise of stock options	138 :k	27,905					144,094
Restricted Stock: Forfeitures (2,367) Amortization	1	12,000					3,664
(16,222) Issuance of shares for acquisitions Conversion of convertible		47,574					(25,577)
debentures Adjustment for minimum pension liability Par value of shares issued		118,357		(228)			
for three-for-two stock spli Change in market value of securities available-for-sal Payments from ESOP (380)					12,405		
Special compensation charges Deferred stock bonus charges		27,324 (4,876)				-	
BALANCES, DECEMBER 31, 1997 \$1 \$(154,093)		\$552,282 \$ 53,088 \$		\$(13,207)	\$ 12,405 \$ 7,420		
THE INTERPUBLIC GROU SUPPLEMENTAL CONSOL	IDATED	STATEMENT	INC. AND OF STOCK	HOLDERS' E	IARIES QUITY		
FOR THE THREE-	YEAR PE	ERIUD ENDE	D DECEMBE	,	(Dollars in		
FOR THE THREE-	YEAR PE	ERIOD ENDE	D DECEMBE	,	(Dollars in	Net	
	YEAR PE				(Dollars in Unrealized	Net	
thousands) Unamortized Cumulative		Additiona Exp		Minimum	(Dollars in Unrealized Gain on Unearned	Net	
thousands) Unamortized Cumulative	Common	Additiona Exp Paid-In ranslation	ll bense Retained	Minimum Treasury	(Dollars in Unrealized Gain on Unearned Pension of Restricted	Net ESOP	
thousands) Unamortized Cumulative	Common Ti Stock	Additiona Exp Paid-In ranslation Capital	ll bense Retained	Minimum Treasury Liability	(Dollars in Unrealized Gain on Unearned Pension		
<pre>thousands) Unamortized Cumulative Equity Adjustment BALANCES, DECEMBER 31, 1995 \$(93,522) Net income Cash dividends - IPG Cash dividends - pooled cos. Retained Earnings - pooled cos. Foreign currency translation adjustment 11,036 Awards of common stock under</pre>	Common Ti Stock Sto \$8,963 \$ 41	Additiona Exp Paid-In ranslation Capital ock Sto	ense Retained Earnings ock Grants	Minimum Treasury Liability	(Dollars in Unrealized Gain on Unearned Pension of Restricted Securities Plan		
<pre>thousands) Unamortized Cumulative Equity Adjustment BALANCES, DECEMBER 31, 1995 \$(93,522) Net income Cash dividends - IPG Cash dividends - pooled cos. Retained Earnings - pooled cos. Retained Earnings - pooled cos. Foreign currency translation adjustment 11,036 Awards of common stock under Company plans: Management incentive compensation Achievement stock awards Restricted stock</pre>	Common Ti Stock Sto \$8,963 \$ 41	Additiona Exp Paid-In canslation Capital DCk Sto \$232,504	1 eense Retained Earnings ock Grants \$711,236 9,664 211,113 (51,786) (3,979)	Minimum Treasury Liability	(Dollars in Unrealized Gain on Unearned Pension of Restricted Securities Plan \$ -		(103)
<pre>thousands) Unamortized Cumulative Equity Adjustment BALANCES, DECEMBER 31, 1995 \$(93,522) Net income Cash dividends - IPG Cash dividends - pooled cos. Retained Earnings - pooled cos. Foreign currency translation adjustment 11,036 Awards of common stock under Company plans: Management incentive compensation Achievement stock awards Restricted stock 23,247 Employee stock purchases Exercise of stock options Purchase of Company's own stoce </pre>	Common Th Stock \$8,963 \$ 42 5. 50 19 61	Additiona Exp Paid-In canslation Capital ock Sto \$232,504 1,126 \$ 3 172 172	1 eense Retained Earnings ock Grants \$711,236 9,664 211,113 (51,786) (3,979)	Minimum Treasury Liability	(Dollars in Unrealized Gain on Unearned Pension of Restricted Securities Plan \$ -		(103) 86,949
<pre>thousands) Unamortized Cumulative Equity Adjustment BALANCES, DECEMBER 31, 1995 \$(93,522) Net income Cash dividends - IPG Cash dividends - pooled cos. Retained Earnings - pooled cos. Foreign currency translation adjustment 11,036 Awards of common stock under Company plans: Management incentive compensation Achievement stock awards Restricted stock 23,247 Employee stock purchases Exercise of stock options</pre>	Common Th Stock \$8,963 \$ 42 5. 50 19 61	Additiona Exp Paid-In canslation Capital ock Sto \$232,504 1,126 \$ 3 172 159 22,831 7,273 12,738 4,381	1 eense Retained Earnings ock Grants \$711,236 9,664 211,113 (51,786) (3,979)	Minimum Treasury Liability	(Dollars in Unrealized Gain on Unearned Pension of Restricted Securities Plan \$ -		

Issuance of shares for

acquisitions	3,775		1,866
Conversion of convertible			
debentures	2 923		
Adjustment for minimum pensior			
liability	((3,891)	
Par value of shares issued			
for three-for-two stock spli	t 4,547 (4,547)		
Payments from ESOP			
(2,100)			
	· · · · · · · · · · · · · · · · · · ·		
BALANCES, DECEMBER 31, 1996 \$(82,486) \$131,082	\$13,641 \$284,756 \$860,988 \$(\$ 47,350 \$ 7	(12,979) \$ - 7,800	
	FINANCIAL	_ STATEMENTS	
SUPPLEMENTAL CONSOL	P OF COMPANIES, INC. AND ITS IDATED STATEMENT OF STOCKHOLD YEAR PERIOD ENDED DECEMBER 31	SUBSIDIARIES DERS' EQUITY	
(Dollars in thousands)		Net Unrealized	
Unamortized	Additional		
Cumulative	Additional Expense	Minimum Gain on Unearned	
Cumulative	•	Pension Equity	
Translation Treasury	of Restricted ESOF		
		Liability Securities	
Adjustment Stock	Stock Grants Plar	1	
BALANCES, DECEMBER 31, 1994 \$ (97,547) \$ 11,644	<pre>\$8,771 \$174,882 \$626,925 \$ 35,942 \$ 11,123</pre>	\$(6,422) \$ -	
Net income	\$ 35,942 \$ 11,123 139,588		
Cash dividends - IPG	(46,124)		
Cash dividends - pooled cos.	(6,733)		
Retained Earnings - pooled cos			
Foreign currency translation			
adjustment			
4,025			
Awards of common stock under			
Company plans:			
Achievement stock awards	167		(98)
Restricted stock	50 18,256		
18,306			
Employee stock purchases	15 5,073		
Exercise of stock options	127 28,849		
Purchase of Company's own stoc	k		75,229
Tax benefit relating to			
exercise of stock options	5,809		
Restricted Stock: Forfeitures			1,608
(1,026)			
Amortizatior			
(13,558)			
Issuance of shares	(500)		
for acquisitions	(532)		(47,257)
Adjustment for minimum pensior		(0,000)	
liability		(2,666)	
Payment from ESOP			
(1,223)			

BALANCES, DECEMBER 31, 1995 \$8,963 \$232,504 \$711,236 \$(9,088) \$ \$(93,522) \$ 41,126 \$ 39,664 \$ 9,900

The accompanying notes are an integral part of these financial statements.

All periods have been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests. See Note 16.

NOTES TO SUPPLEMENTAL CONSOLIDATED FINANCIAL STATEMENTS THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Nature of Operations: The Company is a worldwide provider of advertising agency and related services. The Company conducts business through the following subsidiaries: McCann-Erickson WorldGroup, Ammirati Puris Lintas, The Lowe Group, Western International Media, DraftWorldwide, Allied Communications Group, Octagon and other related companies. Interpublic also has arrangements through association with local agencies in various parts of the world. Other "marketing communications" activities conducted by the Company are market research, sales promotion, product development, direct marketing, telemarketing and other related services.

Principles of Consolidation: The consolidated financial statements include the accounts of the Company and its subsidiaries, most of which are wholly owned. The Company also has certain investments in unconsolidated affiliates that are carried on the equity basis. All periods have been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests.

Short-term and Long-term Investments: The Company's investments in marketable and equity securities are categorized as available-for-sale securities, as defined by Statement of Financial Accounting Standards No. 115, (SFAS 115),"Accounting for Certain Investments in Debt and Equity Securities". Unrealized holding gains and losses are reflected as a net amount in a separate component of stockholders' equity until realized. The cost of securities sold is based on the average cost of securities when computing realized gains and losses.

Use of Estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Translation of Foreign Currencies: Balance sheet accounts are translated principally at rates of exchange prevailing at the end of the year except for fixed assets and related depreciation in countries with highly inflationary economies which are translated at rates in effect on dates of acquisition. Revenue and expense accounts are translated at average rates of exchange in effect during each year. Translation adjustments are included as a separate component of stockholders' equity except for countries with highly inflationary economies, which are included in current operations.

Commissions, Fees and Costs: Commissions and fees are generally recognized when media placements appear and production costs are incurred. Salaries and other agency costs are generally expensed as incurred.

Depreciation and Amortization: Depreciation is computed principally using the straight-line method over estimated useful lives of the related assets, ranging generally from 3 to 20 years for furniture and equipment and from 10 to 45 years for various component parts of buildings.

Leasehold improvements and rights are amortized over the terms of related leases. Company policy provides for the capitalization of all major expenditures for renewal and improvements and for current charges to income for repairs and maintenance.

Long-lived Assets: The excess of purchase price over the fair value of net tangible assets acquired is amortized on a straight-line basis over periods not exceeding 40 years.

The Company evaluates the recoverability of the carrying value of long-lived assets whenever events or changes in circumstances indicate that the net book value of an operation may not be recoverable. If the sum of projected future undiscounted cash flows of an operation is less than its carrying value, an impairment loss is recognized. The impairment loss is measured by the excess of the carrying value over fair value based on estimated discounted future cash flows or other valuation measures.

Income Taxes: Deferred income taxes reflect the impact of temporary differences between the amount of assets and liabilities recognized for financial reporting purposes and such amounts recognized for income tax purposes.

Earnings per Common and Common Equivalent Share: As further discussed in Note 3, the Company adopted Statement of Financial Accounting Standards No. 128, (SFAS 128), "Earnings Per Share", in the fourth quarter of 1997. Basic earnings per share is based on the weighted-average number of common shares outstanding during each year. Diluted earnings per share also includes common equivalent shares applicable to grants under the stock incentive and stock option plans and the assumed conversion of convertible subordinated debentures and notes, if they are determined to be dilutive.

Treasury Stock: Treasury stock is acquired at market value and is recorded at cost. Issuances are accounted for on a first in, first out basis.

Concentrations of Credit Risk: The Company's clients are in various businesses, located primarily in North America, Latin America, Europe and the Pacific Region. The Company performs ongoing credit evaluations of its clients. Reserves for credit losses are maintained at levels considered adequate by management. The Company invests its excess cash in deposits with major banks and in money market securities. These securities typically mature within 90 days and bear minimal risk.

NOTE 2: STOCKHOLDERS' EQUITY

On May 19, 1997, the stockholders approved an increase in the number of authorized common shares from 150,000,000 shares to 225,000,000 shares. The stockholders also approved a three-for-two stock split, effected in the form of a 50% stock dividend paid on July 15, 1997 to stockholders of record as of June 27, 1997. The number of shares reserved for issuance pursuant to various plans under which stock is issued was increased by 50%. The three-for-two stock split has been reflected retroactively in the consolidated financial statements and all per share data, shares, and market prices of the Company's common stock included in the consolidated financial statements and notes thereto have been adjusted to give effect to the stock split.

The Company has a Preferred Share Rights Plan designed to deter coercive takeover tactics. Pursuant to this plan, common stockholders are entitled to purchase 1/100 of a share of preferred stock at an exercise price of \$100 if a person or group acquires or commences a tender offer for 15% or more of Interpublic's common stock. Rights holders (other than the 15% stockholder) will also be entitled to buy, for the \$100 exercise price, shares of Interpublic's common stock with a market value of \$200 in the event a person or group actually acquires 15% or more of Interpublic's common stock. Rights may be redeemed at \$.01 per right under certain circumstances.NOTE 3: EARNINGS PER SHARE

In the fourth quarter of 1997, the Company adopted Statement of Financial Accounting Standards No. 128, (SFAS 128), "Earnings Per Share", which specifies the method of computation, presentation and disclosure for earnings per share(EPS). SFAS 128 replaces the presentation of primary EPS with basic EPS and requires dual presentation of basic and diluted EPS. All prior period EPS data has been restated to comply with SFAS 128 and to reflect the three-for-two stock split effected July 1997.

In accordance with SFAS 128, the following is a reconciliation of the components of the basic and diluted EPS computations for income available to common stockholders:

1997

FOR THE YEAR

1996

ENDED DECEMBER 31,

\$1.60

(Dollars in thousands)

1995		1997			1990
1999			PER		
PER		PER	CUADE		
SHARE		SHARE	SHARE		
	INCOME	SHARES	AMOUNT	INCOME	SHARES
AMOUNT INCOME	SHARES	AMOUNT			
BASIC EPS					
Income available		107 157 010	#1 C1		107 504 400
to common stockhol \$1.66 \$139,588	125,009,700	127,457,013 \$1.12	\$1.61	\$211,113	127,504,436
EFFECT OF DILUTIVE	SECURITIES				
Options 1,921,923		2,910,648			2,219,373
Restricted stock	447	1,638,646		384	1,605,564
461 2,080,067 3 3/4% Convertible					
Subordinated Deb	entures 5,929	4,010,291		6,410	4,466,502
DILUTED EPS	\$211,409	136,016,598	\$1.55	\$217,907	135,795,875

The computation of diluted EPS for 1995 and 1997 excludes the assumed conversion of the 3 3/4% Convertible Subordinated Debentures and the 1.80% Convertible Subordinated Notes, respectively, because they were antidilutive.

\$1.09

129,011,690

\$140,049

The Company acquired a number of advertising and communications companies during the three year period ended December 31, 1997. The aggregate purchase price, including cash and stock payments, was \$302 million, \$173 million and \$142 million in 1997, 1996 and 1995, respectively.

In 1997, 4,059,255 shares of the Company's common stock were issued for acquisitions accounted for as poolings of interests. Some of the companies pooled and the respective shares of the Company's common stock issued were Complete Medical Group- 708,789 shares, Integrated Communications Corporation - 585,054 shares, Advantage International- 579,206 shares and Ludgate- 539,459 shares. Additional companies accounted for as poolings of interests include Adler Boschetto Peebles, Barnett Fletcher, Davies Baron, Diefenbach Elkins, D.L. Blair, Rubin Barney & Birger, Inc. and Technology Solutions Inc.

In 1997, the Company also paid \$81 million in cash and issued 1,200,059 shares of its common stock for acquisitions accounted for as purchases and equity investments. Such acquisitions included Marketing Corporation of America, Medialog, The Sponsorship Group, Kaleidoscope and Addis Wechsler (51% interest). The Company also increased its interest in Campbell Mithun Esty by 25%. The Company also recorded acquisition related deferred payments of \$38 million.

In 1996, the Company issued 3,519,847 shares of its stock for acquisitions accounted for as poolings of interests. Pooled companies included DraftDirect- 2,736,914 shares, The Weber Group- 495,996 shares and Torre Renta Lazur- 286,937 shares.

During 1996, the Company paid \$57 million in cash and issued 190,653 shares of its common stock for acquisitions accounted for as purchases and equity investments. Such acquisitions included Angotti Thomas Hedge, Jay Advertising, Media Inc., McAdams Healthcare, GGK (49% interest) and Goldberg Moser O'Neill (49% interest).

In 1995, the Company acquired Anderson & Lembke and Addison Whitney for 881,763 and 391,134 shares of its common stock, respectively. These acquisitions were accounted for as poolings of interests. The Company also issued 1,364,039 shares of its common stock and paid \$47 million in cash for companies accounted for as purchases and equity investments. Such acquisitions included Newspaper Services of America, Kevin Morley Marketing, Bosch & Butz (80% interest), Mark Goodson Productions (50% interest), Campbell Mithun Esty (50% interest) and CKS Group, Inc. (28% interest).

As more fully discussed in Note 16, the Company acquired three companies in April 1998 which were accounted for as poolings of interests. The Company's supplemental consolidated financial statements, including the related notes, have been restated as of the earliest period presented to include the results of operations, financial position and cash flows of the April 1998 pooled entities in addition to all prior pooled entities. Gross income and net income for the combining entities included in the supplemental consolidated statement of income for the years ending December 31, 1997, 1996 and 1995 are summarized below.

	Gross Income	Net Income/(Loss)
For the year ended December 31, 1997: As Reported Pooled Companies As Restated	\$3,125,846 138,274 \$3,264,120	<pre>\$ 239,146 (34,113) \$ 205,033</pre>
For the year ended December 31, 1996: As Reported Pooled Companies As Restated	\$2,537,516 249,139 \$2,786,655	\$ 205,205 5,908 \$ 211,113
For the year ended December 31, 1995: As Reported Pooled Companies As Restated	\$2,179,739 249,602 \$2,429,341	\$ 129,812 9,776 \$ 139,588

Deferred payments of both cash and shares of the Company's common stock for prior years' acquisitions were \$43 million, \$16 million, and \$27 million in 1997, 1996 and 1995, respectively.

During 1997, the Company sold its investment in All American Communications, Inc. for approximately \$77 million. During 1996, the Company sold its 50% investment in Mark Goodson Productions for approximately \$29 million, a portion of its investment in CKS Group, Inc. for \$37.6 million and its investment in Spotlink for \$11.7 million in shares of the purchaser's common stock. In the fourth quarter of 1995, the Company adopted Statement of Financial Accounting Standards No. 121, (SFAS 121), "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of". SFAS 121 established accounting standards for the recognition and the measurement of impairment of long-lived assets and certain identifiable intangibles including goodwill. As a result of the adoption of SFAS 121, the Company recorded a noncash charge of \$38.2 million, comprised of a write-down of \$25.8 million for goodwill and \$12.4 million for investments and advances.

The write-down related to sixteen separate operating units, primarily advertising and promotion agencies. All but two of these units are located in Europe or North America and were acquired between 1978 and 1994. The reason for the write-down was that the carrying value of the assets exceeded management's estimate of the fair value of these operations which was based primarily on discounted projected cash flows. The fair values estimated by management took into consideration the following: the profitability and trend in profitability of each of the operations, the effects of economic recessions in the various markets, changes in client relationships, trends in clients' spending patterns, the strength of the U.S. dollar relative to foreign currencies and additional political, economic and legal factors where applicable. In some instances, strategies had been implemented to improve operating results which did not prove successful and in some instances management reached a decision in 1995 to sell, merge, or discontinue the operations.

NOTE 5: PROVISION FOR INCOME TAXES

The Company accounts for income taxes under Statement of Financial Accounting Standards No. 109, (SFAS 109), "Accounting for Income Taxes". SFAS 109 applies an asset and liability approach that requires the recognition of deferred tax assets and liabilities with respect to the expected future tax consequences of events that have been recognized in the consolidated financial statements and tax returns.

The components of income (Dollars in thousands) Domestic Foreign	1997 \$179,815 226,691	1996 \$176,998 191,050	1995 \$118,209 149,834	follows:
Total	\$406,506		\$268,043	
The provision for income	taxes consisted	d of:		
(Dollars in thousands)	1997	1996	1995	
Federal income taxes (inc withholding taxes):	luding foreign			
Current	\$ 67,476	\$ 59,260	\$ 39,454	
Deferred	5,601	181	3,297	
	73,077	59,441	42,751	
State and local income ta	ixes:			
Current	21,900	20,358	12,451	
Deferred	1,447	2,803	552	
	23,347	23,161	13,003	
Foreign income taxes:	,	,	,	
Current	85,321	70,903	62,643	
Deferred	2,482	1,002	8,222	
	87, 803	71,905	70,865	
Total	\$184,227	\$154,507	\$126,619	

At December 31, 1997 and 1996 the deferred tax assets/(liabilities) consisted of the following items:

(Dollars in thousands)	1997	1996	
Postretirement/postemployment benefits	\$ 40,760	\$ 40,030	
Deferred compensation	25,427	12,450	
Pension costs	11,873	6,785	
Depreciation	(9,269)	(8,132)	
Rent	(3,546)	10,846	
Interest	2,056	6,051	
Accrued reserves	4,361	4,551	
Investments in equity securities	(8,956)	-	
Tax loss/tax credit carryforwards	22,172	22,510	
Other	(4,139)	3,867	
Total deferred tax assets	80,739	98,958	
Deferred tax valuation allowance	21,315	14,622	
Net deferred tax assets	\$ 59,424	\$ 84,336	

The valuation allowance of \$21,315,000 and \$14,622,000 at December 31, 1997 and 1996, respectively, represents a provision for uncertainty as to the realization of certain deferred tax assets, including U.S. tax credit and net operating loss carryforwards in certain jurisdictions. The change during 1997 in the deferred tax valuation allowance primarily relates to net operating loss carryforwards and the utilization of the tax credit. At December 31, 1997 there were \$7,052,000 of tax credit carryforwards with expiration periods through 2002 and net operating loss carryforwards with a tax effect of \$15,120,000 with various expiration periods. The Company has concluded that based upon expected future results, it is more likely than not that the net deferred tax asset balance will be realized.

....

....

....

A reconciliation of the effective income tax rate as shown in the consolidated statement of income to the federal statutory rate is as follows:

	1997	1996	1995
Statutory federal income tax rate	35.0%	35.0%	35.0%
State and local income taxes,			
net of federal income tax benefit	3.5	2.9	3.2
Impact of foreign operations, including			
withholding taxes	1.0	1.1	3.8
Goodwill and intangible assets	2.5	2.5	7.3
Effect of pooled companies	3.4	0.0	(1.1)
Other	(0.1)	0.5	(1.0)
Effective tax rate	45.3%	42.0%	47.2%

The total amount of undistributed earnings of foreign subsidiaries for income tax purposes was approximately \$415.4 million at December 31, 1997. No provision has been made for foreign withholding taxes or United States income taxes which may become payable if undistributed earnings of foreign subsidiaries were paid as dividends to the Company, since a major portion of these earnings has been reinvested in working capital and other business needs. The additional taxes on that portion of undistributed earnings which is available for dividends are not practicably determinable.

NOTE 6: INCENTIVE PLANS

The 1997 Performance Incentive Plan, ("1997 PIP Plan"), approved by the Company's stockholders in May 1997, replaced the Company's Management Incentive Compensation Plan, Long-Term Performance Incentive Plan, 1996 Stock Incentive Plan and the 1986 Stock Incentive Plan ("Predecessor Plans"). Awards made under the Predecessor Plans remain subject to their terms and conditions. The 1997 PIP Plan includes the following types of awards: (1) stock options, (2) stock appreciation rights, (3) restricted stock, (4) phantom shares, (5) performance units and (6) management incentive compensation performance awards.

The maximum number of shares of the Company's common stock which may be granted in any year under the 1997 PIP Plan, excluding management incentive compensation performance awards, is equal to a base amount (1.85% of the total number of shares of the Company's common stock outstanding on the first day of the year) supplemented by additional shares as defined in the 1997 PIP Plan document. The 1997 PIP Plan also limits the number of shares available with respect to stock option and stock appreciation rights awards made each year to any one participant as well as the number of shares available under certain types of awards.

The following discussion relates to transactions under the 1997 PIP Plan, the Predecessor Plans as well as other incentive plans. Except as otherwise noted, awards under the 1997 PIP Plan have terms similar to awards made under the respective Predecessor Plans. All prior years' EPS and share data has been restated to reflect a three-for-two stock split effected July 1997.

Stock Options

The 1997 PIP Plan provides for the granting of either incentive stock options (ISO's) or nonstatutory options to purchase shares at the fair value of the Company's common stock on the date of grant. The Compensation Committee of the Board of Directors, (the "Committee"), is responsible for determining the vesting terms and the exercise period of each grant within the limitations set forth in the 1997 PIP Plan document.

Outstanding options are generally granted at the fair market value of the Company's common stock on the date of grant and are exercisable based on a schedule determined by the Committee. Generally, options become exercisable between two and five years after the date of grant and expire ten years from the date of grant.

Under the 1988 Stock Option Plan, the Company can grant, through 1998, options to purchase 900,000 shares of the Company's common stock to key employees who are employed outside the United States. As permitted under this Plan, certain options were granted at prices less than the market value of the Company's common stock.

The Company also maintains a stock plan for outside directors. Under this plan, 300,000 shares of common stock of the Company are reserved for issuance. Stock options under this plan are awarded at the fair market value of the Company's common stock on the date the option is granted. Options generally become exercisable three years after the date of grant and expire ten years from the date of grant.

Following is a summary of stock option transactions during the three-year

period ended December 31, 1997:	Number of Shares Under Option	Weighted- Average Exercise Price
Balance, December 31, 1994	9,135,213	\$16
Exercisable, December 31, 1994	2,345,247	10
New Awards	3,115,196	22
Exercised	(1,903,550)	14
Cancelled	(409,707)	20
Balance, December 31, 1995	9,937,152	22
Exercisable, December 31, 1995	4,538,483	11
New Awards	3,503,580	31
Exercised	(907,866)	14
Cancelled	(466,923)	22
Balance, December 31, 1996	12,065,943	22
Exercisable, December 31, 1996	3,846,002	14
New Awards	2,210,980	38
Exercised	(1,733,559)	16
Cancelled	(521,160)	24
Balance, December 31, 1997	12,022,204	26
Exercisable, December 31, 1997	4,201,219	17

The following table summarizes information about stock options outstanding at December 31, 1997:

at becomber of,	10011				
	Weight	ted-			
	Averag	ge Weigh	ited-	Weig	hted-
	Number F	Remaining	Average N	lumber	Average
Range of	Outstanding Contra	actual Exerc	ise Exerci	sable Exerc	ise
Exercise Prices	at 12/31/97 Life	Price	e at 12/	31/97 Price	
\$4.91 to \$14.99	2,255,982 3.50	0 \$1	.4 2,	252,156 \$14	
15.00 to 21.99	3,751,339	6.19	21	1,812,194	20
22.00 to 31.99	3,772,182	8.19	30	136,869	25
32.00 to 49.09	2,242,701	9.34	39	-	-

Stock Appreciation Rights

The 1997 PIP Plan permits the Company to grant stock appreciation rights. A stock appreciation right entitles the holder to receive an amount equal to the fair market value of a share of common stock of the Company on the date of exercise over a base price. No such awards have been made to date.

Restricted Stock

Various incentive plans incorporate the issuance of restricted stock subject to certain restrictions and vesting requirements determined by the Committee.

Restricted stock awards are subject to certain restrictions and vesting requirements, generally five to seven years. No monetary consideration is paid by a recipient for a restricted stock award. The cost of these shares is amortized over the restriction periods. The Committee is authorized to direct that discretionary tax assistance payments may be made to recipients when the restrictions lapse. Such payments are expensed as awarded. At December 31, 1997, there were a total of 3,589,605 shares of restricted stock outstanding. During 1997, 1996 and 1995, the Company awarded 699,257 shares, 720,903 shares and 745,842 shares of restricted stock with a weighted-average grant date fair value of \$38.96, \$31.14 and \$24.55, respectively.

Restricted shares under the Outside Directors' Plan are subject to certain restrictions and vesting requirements, generally five years. At December 31, 1997, there were 18,000 shares of restricted stock outstanding. During 1997, the Company awarded 6,000 shares under this Plan with a weighted-average grant date fair value of \$40.

Phantom Shares

The 1997 PIP Plan permits the Company to grant phantom shares. A phantom share represents the right of the holder to receive an amount determined by the Committee based on the achievement of performance goals. No such grants have been made under the 1997 PIP Plan.

Performance Units The 1997 PIP Plan and its predecessor, the Long-Term Performance Incentive Plan, permit the Company to grant performance units. Performance units represent the contractual right of the holder to receive a payment that becomes vested upon the attainment of performance objectives determined by the Committee.

Grants consisting of performance units have been awarded to certain key employees of the Company and its subsidiaries. The ultimate value of these performance units is contingent upon the annual growth of profit (as defined) of the Company, its operating components or both, over the 1995-1998 and 1997-2000 performance periods. The awards are generally paid in cash. The projected value of these units is accrued by the Company and charged to expense over the four-year performance period.

The Company expensed \$19.9 million in 1997, \$13.6 million in 1996 and \$9.6 million in 1995 relating to performance units. As of December 31, 1997, the Company's liability for the 1995-1998 and 1997-2000 performance periods was \$31.7 million, which represents a proportionate part of the total estimated amounts payable for the two performance periods. The Company's payout to participants for the 1993-1996 performance period was \$20.2 million, of which \$7.9 million was paid in December 1996, and the remaining \$12.3 million was paid in the first quarter of 1997.

Management Incentive Compensation Plan

Under the management incentive compensation component of the 1997 PIP Plan the Committee is authorized to make management incentive compensation awards to employees of the Company and its subsidiaries and affiliates, subject to the limitation that no individual may receive in excess of \$2 million and certain limitations of common shares issued.

Miscellaneous Incentive Arrangements

Under the Employee Stock Purchase Plan (ESPP), employees may purchase common stock of the Company through payroll deductions not exceeding 10% of their compensation. The price an employee pays for a share of stock is 85% of the market price on the last business day of the month. The Company issued 281,852 shares, 279,879 shares and 237,821 shares during 1997, 1996 and 1995, respectively, under the ESPP. An additional 8,305,378 shares were reserved for issuance at December 31, 1997.

Under the Company's Achievement Stock Award Plan, awards may be made up to an aggregate of 1,872,000 shares of common stock together with cash awards to cover any applicable withholding taxes. The Company issued 10,130 shares, 8,505 shares and 10,778 shares during 1997, 1996 and 1995, respectively, under this plan. The weighted-average fair value on the dates of grant in 1997, 1996 and 1995 was \$42.25, \$30.86 and \$24.73, respectively.

SFAS 123 Disclosures

The Company adopted Statement of Financial Accounting Standards No. 123, (SFAS 123), "Accounting for Stock-Based Compensation" in the fourth quarter of 1996. As permitted by the provisions of SFAS 123, the Company applies APB Opinion 25, "Accounting for Stock Issued to Employees", and related interpretations in accounting for its stock-based employee compensation plans. Accordingly, no compensation cost has been recognized for the Company's stock options or for purchases under the ESPP. The cost recorded for restricted stock and achievement stock awards in 1997, 1996 and 1995 was \$16,684,652, \$14,527,086 and \$13,738,872, respectively. If compensation cost for the Company's stock option plans and its ESPP had been determined based on the fair value at the grant dates as defined by SFAS 123, the Company's pro forma net income and earnings per share would have been as follows:

		1997	1996	1995
	(Dol	lars in thousan	ds except per s	share data)
Net Income	As reported	\$205,033	\$211,113	\$139,588
	Pro forma	\$195,198	\$204,127	\$135,412
Earnings per share				
Basic	As reported	\$1.61	\$1.66	\$1.12
	Pro forma	\$1.53	\$1.60	\$1.08
Diluted	As reported	\$1.55	\$1.60	\$1.09
	Pro forma	\$1.48	\$1.55	\$1.05

For purposes of this pro forma information, the fair value of shares issued under the ESPP was based on the 15% discount received by the employees. The weighted-average fair value on the date of purchase for stock purchased under this Plan was \$5.36, \$4.60 and \$3.72 in 1997, 1996 and 1995, respectively.

For purposes of this pro forma information, the fair value of each option grant is estimated on the date of grant using the Black-Scholes optionpricing model with the following weighted-average assumptions used for grants in 1997, 1996 and 1995, respectively: dividend yield of 1.3%, 1.41% and 1.72%; expected volatility of 19.17%, 20.71% and 22.08%; risk-free interest rate of 6.51%, 6.43% and 7.66%; and expected life of six years for each of the three years.

The weighted-average fair value on the dates of grant for options granted in 1997, 1996 and 1995 was \$11.83, \$9.63 and \$7.26, respectively. As required by SFAS 123, this pro forma information is based on stock awards beginning in 1995 and accordingly is not likely to be representative of the pro forma effects in future years because options vest over several years and additional awards generally are made each year.

Hill, Holliday, Connors, Cosmopulos, Inc. Compensation Plans Hill, Holliday, Connors, Cosmopulos, Inc.,("Hill Holliday"), had an Equity Participation Plan (the "EPP") for various members of management and certain agreements (the "Awards") with three key members of their management, which provide for participants to receive a portion of the proceeds in the event of the sale or merger of Hill Holliday. As a result of the merger discussions initiated in November 1997 and the subsequent agreement entered into on February 19, 1998, Hill Holliday recognized \$25,951,000 of compensation expense based on management's assessment that as of December 31, 1997, it was probable that the obligations under the EPP and the Awards would become payable. Also included in the special compensation charge was \$869,000 related to the value of certain compensatory stock options and \$504,000 related to other stock grants. The remaining balance of the special charge consisted of \$4,228,000 of payments on a consulting and supplemental retirement agreement under which no future services are expected, \$1,017,000 payable under an employment agreement in the event of the sale of Hill Holliday and \$1,033,000 of other expenses.

Carmichael Lynch, Inc. Compensation Plans

Carmichael Lynch maintained an Employee Stock Ownership Program ("ESOP") which was funded by a loan in the original amount of \$10,457,694 and contributions from Carmichael Lynch which were approximately \$749,000 in 1997, \$2,350,000 in 1996 and \$1,623,000 in 1995. In accordance with SOP 93-6 the ESOP loan is carried as "Unearned ESOP Compensation" in the supplemental consolidated balance sheet. At December 31, 1997, the loan had a balance of \$7,420,000 which will be repaid from proceeds from sale of Company stock received in the merger and the Plan will be terminated. Carmichael Lynch also had a deferred stock equivalent plan payable in cash or stock. In 1997, it was determined that the units would be paid in cash and accordingly the balance of \$4,876,399 was reclassified from "Additional Paid in Capital" to "Deferred Compensation". At December 31, 1997, the outstanding units were valued at \$3,819,000.

NOTE 7: RETIREMENT PLANS Domestic Retirement Plan The Company and certain of its domestic subsidiaries have a defined benefit plan ("Domestic Plan") and a defined contribution plan ("Savings Plan")

which covers substantially all regular employees.

The Company announced that it was freezing benefit accruals under the Domestic Plan effective April 1, 1998. Participants with five or less years of service will become fully vested in the plan effective April 1, 1998. Participants with five or more years of service as of March 31, 1998 will retain their vested balances and participate in a new compensation plan. Under the new plan, each participant's account will be credited with an annual allocation, equal to the projected discounted pension benefit accrual plus interest, while they continue to work for the Company. Participants will be eligible to receive up to ten years of allocations coinciding with the number of years of service with the Company after March 31, 1998. As a result of the change in the Domestic Plan, the Company recorded charges of approximately \$16.7 million in the fourth quarter of 1997.

The Company's policy was to fund pension costs as permitted by applicable tax regulations. Pension costs were determined by the projected unit credit method based upon career average pay. Funding requirements for the Domestic Plan were determined using the accrued benefit unit credit method. Under the "cash balance" formula, the participant's account balance was credited each year with an amount equal to the percentage of the year's annual compensation, plus interest credits. Participants in the Domestic Plan on December 31, 1991 who continued to work for the Company after that date had their normal retirement benefits under the plan as of that date converted on an actuarial basis into an opening account balance as of January 1, 1992.

Prior to the 1998 change in the Domestic Plan, the Company was required to record an intangible asset to the extent of unrecognized prior service cost and net transition obligation. In 1996 and 1995, the Company recorded an intangible asset of \$10.4 million and \$10.5 million, respectively. In addition, the Company recorded a reduction to stockholders' equity of \$13.2

million, \$13.0 million and \$9.1 million, in 1997, 1996 and 1995, respectively.

Net pension costs for the Domest	ic Plan for	1997, 1996	and 1995	included
following components:				
(Dollars in thousands)	1997	1996	1995	
Service cost	\$ 4,179	\$ 4,057	\$ 3,322	
Interest cost	10,567	10,248	10,398	
Actual return on plan assets	(14,346)	(10,983)	(20,622)	
Amortization of unrecognized				
transition obligation	1,887	1,887	1,887	
Amortization of unrecognized				
prior service cost	(1,276)	(1,769)	(1,769)	
Amortization of unrecognized				
losses	943	1,005	309	
Curtailment charge	9,727	-	-	
Deferred investment gain	3,335	129	10,874	
Net periodic pension cost	\$15,016	\$ 4,574	\$ 4,399	

the

The following table sets forth the funded status and amounts recognized for the Domestic Plan in the Company's consolidated balance sheet at December 31, 1997 and 1996:

(Dollars in thousands) Actuarial present value of accumulated benefit obligation (including vested	1997	1996
benefits of \$130,707 in 1997 and	* • • • • • • • •	* · · · · · ·
\$128,649 in 1996)	\$130,707	\$132,110
Actuarial present value of projected benefit		
obligation	134,348	139,142
Plan assets at fair value	115,944	112,284
Projected benefit obligation in excess of		
plan assets	(18,404)	(26,858)
Unrecognized net losses	13,207	20,010
Unrecognized prior service cost	-	902
Unrecognized net transition obligation	-	9,437
Additional minimum liability	(13,207)	(23,317)
Accrued pension liability	\$(18,404)	\$(19,826)

At December 31, 1997, Domestic Plan assets were primarily invested in fixed income and equity securities. Prior service costs were being amortized over the estimated average remaining service period of active employees. The initial net transition obligation was being amortized over 15 years.

A discount rate of 7.25% in 1997, 7.5% in 1996 and 7.25% in 1995 and a salary increase assumption of 6% in 1997, 1996 and 1995 were used in determining the actuarial present value of the projected benefit obligation. The expected return on assets was 10% in 1997, 1996 and 1995. In addition to the defined benefit plan described above, the Company also sponsors a Savings Plan that covers substantially all domestic employees of the Company and participating subsidiaries who have completed one year of service. The Savings Plan permits participants to make contributions on a pre-tax and/or after-tax basis. The Savings Plan allows participants to designate in which fund(s) they want their contributions invested. The Company matches a portion of participants' contributions based upon the number of years of service. The Company contributed \$6,320,738, \$5,389,464 and \$4,866,881 to the Savings Plan in 1997, 1996 and 1995, respectively.

Foreign Retirement Plans The Company has several foreign pension plans in which benefits are based primarily on years of service and employee compensation. It is the Company's policy to fund these plans in accordance with local laws and income tax regulations.

Net pension costs for foreign pension plans for 1997, 1996 and 1995 included the following components:

(Dollars in thousands)	1997	1996	1995
Service cost	\$ 5,266	\$ 4,900	\$ 5,276
Interest cost	10,589	10,084	11,054
Net return on plan assets	(10,506)	(9,077)	(8,738)
Net amortization and deferral	1,159	1,251	1,372
Unrecognized net gain	(1,745)	(2,026)	(1,367)
Other	-	(50)	-
Net pension costs	\$ 4,763	\$ 5,082	\$ 7,597

The following table sets forth the funded status and amounts recognized for the foreign pension plans in the Company's consolidated balance sheet at December 31, 1997 and 1996: (Dollars in thousands) 1997 1996 Assets Accumulated Assets

	Exceed Accumulated Benefits	Benefits Exceed Assets	Exceed Accumulated Benefits	Benefits Exceed Assets
Actuarial present value of accumulated benefit obligation (including vested benefits of:				
1997 - \$95,139 and \$60,888;				
1996 - \$76,092 and \$66,113)	\$ 95,265	\$ 64,650	\$ 76,293	\$ 71,779
Actuarial present value of projected benefit obligation	105,051	72,119	84,404	79,290
Plan assets at fair value	141,215	4,195	129,488	6,336
Projected benefit obligation	,	,	,	,
less than (in excess of)				
plan assets	36,164	(67,924)	45,084	(72,954)
Unrecognized net (gain)/loss	(14,373)	1,490	(27,517)	(1,884)
Unrecognized prior service				
cost	3,524	-	4,519	-
Unrecognized net (asset)				
obligation	(1,043)	4,384	(1,492)	5,777
Prepaid (accrued) pension cost at				
December 31, 1997 and 1996	\$ 24,272	\$(62,050)	\$ 20,594	
\$(69,061)				

Foreign plans utilized discount rates ranging from 3.5% to 14.0% in 1997 and from 5.5% to 12.0% in both 1996 and 1995 and salary increase assumptions ranging from 2.0% to 10.0% in 1997, 1996 and 1995, to determine the actuarial present value of the projected benefit obligation. The expected rates of return on assets of foreign plans ranged from 3.5% to 14.0% in 1997 and 4.0% to 12.0% in both 1996 and 1995.

The Company also has special deferred benefit arrangements with certain key employees. Vesting is based upon the age of the employee and the terms of the employee's contract. Life insurance contracts have been purchased in amounts which may be used to fund these arrangements.

NOTE 8: POSTRETIREMENT AND POSTEMPLOYMENT BENEFITS Postretirement Benefit Plans

The Company and its subsidiaries provide certain postretirement health care benefits for employees who were in the employ of the Company as of January 1, 1988, and life insurance benefits for employees who were in the employ of the Company as of December 1, 1961. The plans cover certain employees in the United States and certain key employees in foreign countries. Effective January 1, 1993, the Company's plan covering postretirement medical benefits was amended to place a cap on annual benefits payable to retirees. Such coverage is self-insured, but is administered by an insurance company.

The Company accrues the expected cost of postretirement benefits other than pensions over the period in which the active employees become eligible for such postretirement benefits.

The components of periodic expense for these postretirement benefits for 1997, 1996 and 1995 were as follows:

(Dollars in thousands)	1997		1996
1995			
Service cost	\$ 612	\$ 610	\$ 583
Interest cost	2,958	2,824	3,047
Amortization of prior service cost	(934)	(934)	(934)
Total periodic expense	\$2,636	\$2,500	\$2,696

The following table sets forth the funded status and amounts recognized for the Company's postretirement benefit plans in the consolidated balance sheet at December 31, 1997 and 1996:

(Dollars in thousands)

	1997	1996
Accumulated postretirement benefit		
obligation:		
Retirees	\$ 22,619	\$ 21,227
Fully eligible active plan participants	5,484	5,110
Other active plan participants	13,534	12,420
Total accumulated postretirement		
benefit obligation	41,637	38,757
Plan assets at fair value	-	-
Accumulated postretirement benefit		
obligation in excess of plan assets	(41,637)	(38,757)

Unrecognized net loss	(2,004)	(3,272)
Unrecognized prior service cost	(3,763)	(4,697)
Accrued postretirement benefit liability	\$(47,404)	\$(46,726)

A discount rate of 7.25% in 1997, 7.50% in 1996 and 7.25% in 1995 and a salary increase assumption of 6.0% in 1997, 1996 and 1995 were used in determining the accumulated postretirement benefit obligation. A 9.0% and a 10.0% increase in the cost of covered health care benefits was assumed for 1997 and 1996, respectively. This rate is assumed to decrease incrementally to 5.5% in the year 2002 and remain at that level thereafter. The health care cost trend rate assumption does not have a significant effect on the amounts reported. For example, a 1% increase in the health care cost trend rate accumulated postretirement benefit obligation at December 31, 1997 by approximately \$1.9 million, and the net periodic cost for 1997 by approximately \$0.2 million.

Postemployment Benefits

Effective January 1, 1994, the Company adopted Statement of Financial Accounting Standards No. 112, (SFAS 112), "Employers' Accounting for Postemployment Benefits", and recognized a one-time after-tax charge of \$29.6 million. This Statement requires the Company to accrue the costs of certain benefits which include severance, worker's compensation and health care coverage over an employee's service life.

The Company's liability for postemployment benefits totaled \$46.7 million and \$40.8 million at December 31, 1997 and 1996, respectively, and is included in deferred compensation and reserve for termination allowances. The net periodic expense recognized in 1997, 1996 and 1995 was \$28.9 million, \$21.2 million and \$9.6 million, respectively.

NOTE 9: SHORT-TERM BORROWINGS

The Company and its domestic subsidiaries have lines of credit with various banks. These credit lines permit borrowings at fluctuating interest rates determined by the banks. Short-term borrowings by subsidiaries outside the United States principally consist of drawings against bank overdraft facilities and lines of credit. These borrowings bear interest at the prevailing local rates. Where required, the Company has guaranteed the repayment of the borrowings. Unused lines of credit by the Company and its subsidiaries at December 31, 1997 and 1996 aggregated \$430 million and \$329 million, respectively. The weighted-average interest rate on outstanding balances at December 31, 1997 was approximately 6.61%. Current maturities of long-term debt are included in the payable to banks balance.

NOTE 10: LONG-TERM DEBT Long-term debt at December 31 consisted of the	following: 1997	1996
(Dollars in thousands)	1997	1990
(Dollars in thousands)		
Convertible Subordinated Notes - 1.80%	\$201,768	\$-
Convertible Subordinated Debentures - 3 3/4%	-	115,192
Term loans- 6.45% to 14.0%	236,833	206,914
Mortgage notes payable and other		
long-term loans- 4.0% to 16.0%	39,838	50,791
	478,439	372,897
Less: current portion	22,761	18,294
Long-term debt	\$455,678	\$354,603

On September 16, 1997, the Company issued \$250 million face amount of Convertible Subordinated Notes due 2004 ("2004 Notes") with a coupon rate of 1.80%. The 2004 Notes were issued at an original price of 80% of the face amount, generating proceeds of approximately \$200 million. The notes are convertible into 3.3 million shares of the Company's common stock at a conversion rate of 13.386 shares per \$1,000 face amount. These shares have been reserved for the conversion of the notes. The fair value of the 2004 Notes as of December 31, 1997 was approximately \$208 million and was determined by obtaining quotes from brokers.

In the fourth quarter of 1997, the Company called for redemption its 3 3/4% Convertible Subordinated Debentures due 2002. Substantially all of the outstanding debentures were converted into approximately 4.3 million shares of the Company's common stock.

The increase in term loans during 1997 was primarily due to an additional \$50 million private placement with Prudential. Term loans at December 31, 1997 consisted of \$146.7 million of private placements with Prudential, \$25.0 million in term loans with First Chicago NBD, \$40.0 million in term loans with SunTrust Bank, \$20.0 million in term loans with Wachovia Bank, \$3.5 million in loans with Norwest and a \$1.6 million private placement loan with Massachusetts Mutual.

Mortgage notes payable and other long-term loans at December 31, 1997 primarily related to a \$31.6 million mortgage which was used to finance

the purchase of a building and land by one of the Company's subsidiaries during 1993.

Under various loan agreements, the Company must maintain specified levels of net worth and meet certain cash flow requirements, and is limited in the level of indebtedness. The Company has complied with the limitations under the terms of these loan agreements.

Long-term debt maturing over the next five years is as follows: 1998-\$22.8 million; 1999-\$27.5 million; 2000-\$6.1 million; 2001-\$14.3 million; 2002-\$45.6 million, and thereafter \$362.1 million.

All material long-term debt is carried in the consolidated balance sheet at amounts which approximate fair values based upon current borrowing rates available to the Company unless otherwise disclosed.

NOTE 11: SUPPLEMENTAL CASH FLOW INFORMATION For purposes of the consolidated statement of cash flows, the Company considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

Income Tax and Interest Payments

Cash paid for income taxes was approximately \$124.8 million, \$105.8 million and \$84.0 million in 1997, 1996 and 1995, respectively. Interest payments were approximately \$24.2 million in 1997, \$28.1 million in 1996 and \$26.4 million in 1995.

Noncash Financing Activity As more fully described in Note 10, the Company called for redemption all outstanding issues under the 3 3/4% Convertible Subordinated Debentures due 2002. The debentures were converted into approximately 4.3 million shares of the Company's common stock.

Acquisitions

As more fully described in Note 4 and in connection with acquisitions, the Company issued 5,259,314 shares, 3,710,500 shares, and 2,636,936 shares of the Company's common stock during 1997, 1996 and 1995, respectively.

Details of businesses acquired in transactions accounted for as purchases were as follows:

	1997	1996	1995
(Dollars in thousands)			
Fair value of assets acquired	\$262,925	\$182,572	\$ 75,305
Liabilities assumed	89,686	106,289	11,170
Net assets acquired	173,239	76,283	64,135
Less: noncash consideration	76,794	7,568	9,637
Less: cash acquired	6,535	16,867	5,481
Net cash paid for acquisitions	\$ 89,910	\$ 51,848	\$ 49,017

The amounts shown above exclude acquisition related deferred payments due in subsequent years, but include cash deferred payments of \$30 million, \$14 million and \$27 million made during 1997, 1996 and 1995, respectively.

NOTE 12: RESULTS BY QUARTER (UNAUDITED)

(Dollars in thousands	1st Q	uarter	2nd Q	uarter
3rd Quarter	4th	Quarter		
except per share data)	1997	1996	1997	1996
1997	1996	1997	1996	
Gross income	\$679,297	\$583,133	\$825,358	\$719,577
\$732,959 \$621,702 \$1,026,506	5	\$862,243		
Operating expenses	614,874	534,105	649,291	558,461
660,465 557,084 850,181	725,916			
Special compensation charges				
32,229				
Interest expense	10,698	10,280	11,306	10,097
14,343 10,753 14,227		11,911	,	,
Income before provision		,		
for taxes '	53,725	38,748	164,761	151,019
58,151 53,865 129,869	,	124,4 <u>1</u> 6	,	,
Provision for income taxes	21,590	, 15,023	66,428	61,481
26,124 20,742 70,085	,	57,261	,	,
Net equity interests	(2,704)	,	(5,113)	61
(942) (555) (8,487)	() · · ·)	(2,375)	(=)==)	
Net income	29,431	24,166	93,220	89,599

31,085	32,568	51,297		64,780		
Per share d	lata:					
Basic EPS			.23	.19	.73	.70
.24	.26	.40)	.51		
Diluted EPS	5		.23	.18	.70	.67
.24	.25	. 38	3	.49		
Cash divide	ends per shar	e (IPG)		\$.113	\$.103	\$.130
\$.113	\$.130	\$.113	\$.130	\$.113		
0	verage shares					
Basic		,	,	, ,	127,161,514	127,730,182
, ,	. 127,561,172	2 128,853,772	, ,			
Diluted		,	,	, ,	136,044,790	136,034,532
132,181,681	. 131,327,207	133,592,508	3 135,162,	648		
Chaoly During						
Stock Price		¢.0.6	6 5/8	\$31 1/2	¢/1 0/0	¢00 1/0
High \$51 3/8	\$32 3/8		\$33 3		\$41 3/8 Low	\$33 1/8 \$32 1/4
\$26 5/8			د دون 30 3/8		\$27 7/8	\$45 1/4
\$29 5/8	435	4	50 570	Φ41 1/Z	φ21 170	943 I/4
Ψ29 5/0						

64 780

All periods have been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests. See Note 16.

NOTE 13: GEOGRAPHIC AREAS

32 568

51 207

31 085

Total assets, income from commissions and fees and income before provision for income taxes are presented below by major geographic area:

(Dollars in thousands)	1997	1996	1995
Total Assets:	#0 170 100	ΦΟ 4ΓΟ 070	#0 117 COC
United States	\$3,179,103	\$2,458,270	\$2,117,696
International	4 705 000	4 050 040	4 500 050
Europe	1,735,068	1,653,242	1,569,650
Asia Pacific	571,153	545,350	515,505
Latin America	257,730	224,683	193,592
Other	134,551	135,874	135,243
Total International	2,698,502	2,559,149	2,413,990
Total Consolidated	\$5,877,605	\$5,017,419	\$4,531,686
Income From Commissions	and Fees:		
United States	\$1,531,152	\$1,214,785	\$ 973,943
International			
Europe	996,823	907,373	860,502
Asia Pacific	323,626	311,576	282,200
Latin America	204, 894	170,024	152,503
Other	78,017	73, 415	72,753
Total International	1,603,360	1,462,388	1,367,958
Total Consolidated	\$3,134,512	\$2,677,173	\$2,341,901
	/ - / -	. , . , .	. , - ,
Income Before Provision	for Income Ta	axes:	
Operating income:			
United States	\$ 215,167	\$ 206,898	\$ 144,681
International	+,	+,	+,
Europe	129,757	99,778	77,798
Asia Pacific	53,485	57,831	48,290
Latin America	48,067	35,578	31,626
Other	10,604	11,004	6,572
Total International	241,913	204,191	164,286
	241,913	204,191	104,200
Items not allocated to o	operations.		
principally interest e	,		
United States	(35,352)	(29,900)	(26,472)
	(,- -)	(=-,)	(=-,=)

International (15,222) (13,141) (14,452) Total Consolidated \$ 406,506 \$ 368,048 \$ 268,043 The largest client of the Company contributed approximately 11% in 1997, 1996 and 1995 to income from commissions and fees. The Company's second largest client contributed approximately 8% in 1997, 1996 and 1995 to income from commissions and fees.

Dividends received from foreign subsidiaries were approximately \$40.8 million in 1997, \$35.2 million in 1996 and \$31.8 million in 1995. Net assets of foreign subsidiaries were approximately \$645 million, \$679 million and \$586 million at December 31, 1997, 1996 and 1995, respectively.

Consolidated net income includes losses from exchange and translation of foreign currencies of \$5.6 million, \$4.1 million and \$4.7 million in 1997, 1996 and 1995, respectively.

NOTE 14: FINANCIAL INSTRUMENTS Financial assets, which include cash and cash equivalents, marketable securities and receivables, have carrying values, which approximate fair value. Long-term equity securities, included in other investments and miscellaneous assets in the Consolidated Balance Sheet, are deemed to be available-for-sale as defined by SFAS 115 and accordingly are reported at fair value with net unrealized gains and losses reported within stockholders' equity. At December 31, 1997, long-term equity securities had a cost basis of \$20 million with a market value of \$42 million.

Financial liabilities with carrying values approximating fair value include accounts payable and accrued expenses, as well as payable to banks and long-term debt. As of December 31, 1997, the 1.80% Convertible Subordinated Notes due 2004 had a cost basis of \$202 million with a market value of \$208 million. The fair value was determined by obtaining quotes from brokers(refer to Note 10 for additional information on long-term debt).

The Company occasionally uses forwards and options to hedge a portion of its net investment in foreign subsidiaries and certain intercompany transactions in order to mitigate the impact of changes in foreign exchange rates on working capital. The notional value and fair value of all outstanding forwards and options contracts at the end of the year as well as the net cost of all settled contracts during the year were not significant.

NOTE 15: COMMITMENTS AND CONTINGENCIES At December 31, 1997, the Company's subsidiaries operating outside the United States were contingently liable for discounted notes receivable of approximately \$11.5 million.

The Company and its subsidiaries lease certain facilities and equipment. Gross rental expense amounted to approximately \$200 million for 1997, \$193 million for 1996 and \$180 million for 1995, which was reduced by sublease income of \$30.5 million in 1997, \$29.1 million in 1996 and \$19.5 million in 1995.

During 1995, the Company entered into a transaction whereby it acquired the leasing operations of a third party at a cost of approximately \$7 million. These leasing operations include equipment leased from the equipment owner (the "Owner"), which was in turn leased to a third party (the "Sublessee"). These leases were accounted for by the Company as operating leases. The Sublessee prepaid \$46.6 million of its obligations under the sublease agreement. This prepayment is held in an interest-bearing escrow account and is used to meet the Company's lease obligations to the Owner. At December 31, 1997, the remaining escrow balance was \$5.2 million and is reflected in prepaid expenses and other current assets. The unearned sublease income amount was \$3.3 million and is reflected in other noncurrent liabilities. The deferred tax asset attributable to the prepaid sublease obligation amounted to \$4.4 million at December 31, 1997.

Minimum rental commitments for the rental of office premises and equipment under noncancellable leases, some of which provide for rental adjustments due to increased property taxes and operating costs for 1998 and thereafter, are as follows:

(Dollars in thousands) Period	Gross Amount	Sublease Income
1998	\$159,588	\$13,385
1999	144,811	10,071
2000	127,787	7,812
2001	110,785	6,898
2002	98,090	4,105
2003 and thereafter	437,627	4,020

Certain of the Company's acquisition agreements provide for the payment by the Company of future contingent consideration based upon future revenues or profits of the companies acquired.

The Company and certain of its subsidiaries are party to various tax examinations, some of which have resulted in assessments. The Company intends to vigorously defend any and all assessments and believes that additional taxes (if any) that may ultimately result from the settlement of such assessments and open examinations would not have a material adverse effect on the consolidated financial statements. In April 1998, the Company issued 4,685,334 shares of its common stock for three acquisitions, which were accounted for as poolings of interests. These included Hill, Holliday, Connors, Cosmopulos Inc. - 2,062,434 shares, The Jack Morton Company - 2,135,996 shares and Carmichael Lynch Inc. - 486,904 shares. The Company's consolidated financial statements, including the related notes, have been restated as of the earliest period presented to include the results of operations, financial position and cash flows of the April 1998 pooled entities in addition to all prior pooled entities. SELECTED FINANCIAL DATA FOR FIVE YEARS

(Dollars in thousands except per sl	1997	1996	1995	
1994	1993			
Operating Data Gross income 2,185,411	\$ 3,264,120 \$ 2,032,541		\$ 2,429,341	\$
Operating expenses 1,886,529	2,774,811 1,783,854	2,375,566	2,082,197	
Restructuring charges 48,715	-	-	-	
Write-down of goodwill and other				
related assets	-	-	38,177	
Special compensation charges 	32,229		-	
Interest expense 34,095	50,574 27,906		40,924	
Provision for income taxes	184,227	154,507	126,619	
89,445 Income before effect of accounting	103,523			
changes	205,033		139,588	
127,107 Effect of accounting changes:	110,466	i		
Postemployment benefits	-		-	
(29,564) Income taxes	_		_	
(512)				
Net Income 97,543	\$ 205,033 \$ 109,954		\$ 139,588	\$
Per Share Data	φ 109,954			
Basic				
Income before effect of accounting changes	\$ 1.61	\$ 1.66	\$ 1.12	\$
1.04	\$.90)		
Effect of accounting changes (.25)	-	-	-	
Net Income	\$ 1.61	\$ 1.66	\$ 1.12	\$
0.79 Weighted-average shares	\$.90 127,457,013		125,009,700	
122,770,794 Diluted	121,920,904		125,009,700	
Income before effect of accounting				
changes 1.01	\$ 1.55 \$.88		\$ 1.09	\$
Effect of accounting changes	00	-	-	
(.23) Net Income	- \$ 1.55	\$ 1.60	\$ 1.09	\$
0.78	\$.88		φ 1.09	φ
Weighted-average shares	136,016,598		129,011,690	
126,165,896 Financial Position	125,964,561			
Working capital	\$ 245,757		\$ 128,687	\$
75,159 Total assets	\$ 161,798 5,877,605		4,531,686	
3,995,901	3,335,832		4,001,000	
Long-term debt 255,052	455,678 229,882		303,894	
Book value per share	\$ 8.05		\$ 5.77	\$
4.98	\$ 4.58	;		
Other Data Cash dividends (Interpublic)	\$ 61,242	\$ 51,786	\$ 46,124	\$
40,360	\$ 35,901			
Cash dividends per share (IPG) .36	\$.50		\$.40	\$
Number of employees 19,800	28,100 20,100	23,600	22,000	

All periods have been restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note 16.

Reflects the cumulative effect of adopting SFAS 112, "Employers' Accounting for Postemployment Benefits." Reflects the cumulative effect of adopting SFAS 109, "Accounting for Income Taxes."

SCHEDULE VIII

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES VALUATION AND QUALIFYING ACCOUNTS

For the Years Ended December 31, 1997, 1996 and 1995

(Dollars in thousands)

COLUMN A	COLUMN B	COLUM	N C	COLUMN D	COLUMN E
Description	Balance at Beginning of Period	Addi Charged to Costs & Expenses	tions Charged to Other Accounts- Describe	Deductions- Describe	Balance at End of Period
Allowance f Doubtful deducted Receivabl Consolida Balance S	Accounts - from es in the ted				
1997	\$34,953	\$12,698	\$2,256 848	\$ (2,566) \$39 (5,919) (2,374)	,896

1996	\$22,811	\$17,219		240 060	(815) (5,234)	\$34,953
			,		(328	3)

1995	\$22,839	\$10,448	\$1,324	\$(10,421)	\$22,811
			137	(819)	
				(69	7)

Allowance for doubtful accounts of acquired and newly consolidated companies.Foreign currency translation adjustment.Principally amounts written off.Reversal of previously recorded allowances on accounts receivable.Miscellaneous.

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED BALANCE SHEET (Dollars in thousands except per share data) ASSETS (uncudited)

	(unaudited)	
	MARCH 31,	DECEMBER 31,
	1998	1997
Ourseast Assats	1990	1991
Current Assets:		
Cash and cash equivalents (includes		
certificates of deposit: 1998-\$80,777		
1997 - \$256,934)	\$ 486,103	\$ 735,440
Marketable securities, at cost which		
approximates market	45,868	31,944
Receivables (less allowance for doubtful		
accounts: 1998-\$39,782; 1997-\$39,896)	2,983,028	3,050,917
Expenditures billable to clients	259,167	240,000
Prepaid expenses and other current assets	116,185	105,504
Total current assets	3,890,351	4,163,805

Other Assets: Investment in unconsolidated affiliates Deferred taxes on income Other investments and miscellaneous assets Total other assets	46,015 56,750 230,887 333,652	46,665 59,424 219,839 325,928
Fixed Assets, at cost:		
Land and buildings	83,227	83,621
Furniture and equipment	518,126	503,823
	601,353	587,444
Less accumulated depreciation	340,292	330,593
	261,061	256,851
Unamortized leasehold improvements	104,928	103,494
Total fixed assets	365,989	360,345
<pre>Intangible Assets (less accumulated amortization: 1998-\$239,981; 1997-\$227,401)</pre>		
	1,113,549	1,027,527
Total assets	\$5,703,541	\$5,877,605

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED BALANCE SHEET (Dollars in Thousands Except Per Share Data) LIABILITIES AND STOCKHOLDERS' EQUITY

	(unaudited)	
	MARCH 31,	DECEMBER 31,
	1998	1997
Current Liabilities:		
Payable to banks	\$ 225,110	\$ 162,807
Accounts payable	2,894,050	3,156,049
Accrued expenses	423,045	448,054
Accrued income taxes	140,502	151,138
Total current liabilities	3,682,707	3,918,048
Noncurrent Liabilities:		
Long-term debt	256,954	253,910
Convertible subordinated notes	201,018	201,768
Deferred compensation and reserve		
for termination liabilities	271,753	263,463
Accrued postretirement benefits	47,404	47,404
Other noncurrent liabilities	66,805	70,791
Minority interests in consolidated		
subsidiaries	31,967	31,917
Total noncurrent liabilities	875,901	869,253
Stockholders' Equity:		
Preferred Stock, no par value		
shares authorized: 20,000,000		
shares issued:none		
Common Stock, \$.10 par value		
shares authorized: 225,000,000		
shares issued:		
1998 - 144,322,587		
1997 - 143,567,843	14,432	14,357
Additional paid-in capital	606,863	552,282
Retained earnings	1,014,527	995,702
Adjustment for minimum pension		
liability	(13,207)	(13,207)
Net unrealized gain on		
equity securities	16,566	12,405
Cumulative translation adjustments	(161, 600)	(154,093)
	1,477,581	1,407,446
Less:		
Treasury stock, at cost:		
1008 - 7 785 786 shares		

^{1998 - 7,785,786} shares

1997 - 8,063,983 shares	266,906	253,088
Unearned ESOP compensation	7,420	7,420
Unamortized expense of restricted		
stock grants	58,322	56,634
Total stockholders' equity	1,144,933	1,090,304
Total liabilities and stockholders'		
equity	\$5,703,541	\$5,877,605

The accompanying notes are an integral part of these consolidated financial statements.

All periods have been restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (d). THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED STATEMENT OF INCOME (unaudited) THREE MONTHS ENDED MARCH 31 (Dollars in Thousands Except Per Share Data)

		1998	1997
Revenue Other income Gross income	\$	761,147 14,153 775,300	\$665,064 14,233 679,297
Costs and expenses: Operating expenses Interest Total costs and expenses		700,567 10,936 711,503	614,874 10,698 625,572
Income before provision for income taxes		63,797	53,725
Provision for income taxes		25,768	21,590
Income of consolidated companies		38,029	32,135
Income applicable to minority interests Equity in net income of unconsolidated affiliates		(2,840) 651	(4,257) 1,553
Net income	\$	35,840	\$ 29,431
Weighted average shares: Basic Diluted		,394,115 ,446,055	126,734,506 130,669,256
Earnings per share: Basic EPS Diluted EPS	\$ \$.27 .26	
Dividend per share - Interpublic	\$.13	\$.11

The accompanying notes are an integral part of these consolidated financial statements.

All periods have been restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (d).

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (unaudited) THREE MONTHS ENDED MARCH 31

(Dollars in Thousands)

Net Income	\$ 35,840	\$ 29,431
Other Comprehensive Income, net of tax:		
Foreign Currency Translation Adjustments	(7,507)	(35,163)
Net Unrealized Gains on Securities	4,161	-
Other Comprehensive Income	(3,346)	(35,163)
Comprehensive Income	\$ 32,494	\$(5,732)

The accompanying notes are an integral part of these consolidated financial statements.

All periods have been restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (d).

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL CONSOLIDATED STATEMENT OF CASH FLOWS (unaudited) THREE MONTHS ENDED MARCH 31 (Dollars in Thousands)

CASH FLOWS FROM OPERATING ACTIVITIES: Net income Adjustments to reconcile net income to cash used in operating activities:	1998 \$ 35,840	1997 \$ 29,431
Depreciation and amortization of fixed assets	21,062	18,680
Amortization of intangible assets	12,580	
Amortization of restricted stock awards Equity in net income of unconsolidated	5,052	,
affiliates	(651)	(1,553)
Income applicable to minority interests	2,840	
Translation losses	276	[′] 873
Other	(4,096)	(174)
Changes in assets and liabilities, net of acquisiti	ons:	
Receivables	53,951	28,752
Expenditures billable to clients	(20,102)	(35,846)
Prepaid expenses and other assets	(11, 511)	(13,450)
Accounts payable and accrued expenses	(270,173)	(180,224)
Accrued income taxes	(9,303)	(23,278)
Deferred income taxes	2,907	632
Deferred compensation and reserve for termination		
liabilities	7,261	(4,808)
Net cash used in operating activities	(174,067)	(165,003)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisitions	(48,051)	(13,130)
Proceeds from sale of investments	607	102
Capital expenditures	(27,978)	
Net purchases of marketable securities	(14,559)	(8,580)
Other investments and miscellaneous assets	(5,684)	(1,497)
Unconsolidated affiliates	(612)	2,000
Net cash used in investing activities	(96,277)	(40,134)
CASH FLOWS FROM FINANCING ACTIVITIES:		

Increase in short-term borrowings	63,263	188,530
Proceeds from long-term debt	1,997	1,870
Payments of debt	(390)	(1, 511)
Treasury stock acquired	(32,917)	(34,437)
Issuance of common stock	9,832	11,048
Cash dividends - Interpublic	(17,015)	(13,464)
Cash dividends - pooled companies	-	(1,560)
Net cash provided by financing activities	24,770	150,476
Effect of exchange rates on cash and cash		
equivalents	(3,763)	(12,282)
Decrease in cash and cash equivalents	(249,337)	(66,943)
Cash and cash equivalents at beginning of year	735,440	507,394
Cash and cash equivalents at end of period	\$486,103	\$440,451

The accompanying notes are an integral part of these consolidated financial statements.

All periods have been restated to reflect the aggregate effect of acquisitions accounted for as poolings of interests. See Note (d).

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES NOTES TO SUPPLEMENTAL CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

- 1. Supplemental Consolidated Financial Statements
- (a) In the opinion of management, the supplemental consolidated balance sheet as of March 31, 1998, the supplemental consolidated statement of income for the three months ended March 31, 1998 and 1997, the supplemental consolidated statement of comprehensive income for the three months ended March 31, 1998 and 1997 and the supplemental consolidated statement of cash flows for the three months ended March 31, 1998 and 1997, contain all adjustments necessary to present fairly the financial position, results of operations and cash flows at March 31, 1998 and for all periods presented.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted. It is suggested that these supplemental consolidated financial statements be read in conjunction with the consolidated financial statements and related notes included in The Interpublic Group of Companies, Inc.'s (the "Company's") December 31, 1997 annual report to stockholders and the supplemental consolidated financial statements and related notes included in the Current Report on Form 8-K dated July 1, 1998.

- (b) Statement of Financial Accounting Standards (SFAS) No. 95 "Statement of Cash Flows" requires disclosures of specific cash payments and noncash investing and financing activities. The Company considers all highly liquid investments with a maturity of three months or less to be cash equivalents. Income tax cash payments were approximately \$49.1 million and \$33.3 million in the first three months of 1998 and 1997, respectively. Interest payments during the first three months of 1998 and 1997 were approximately \$7.7 million and \$4.7 million, respectively.
- (c) In July 1997, a three-for-two stock split was effected by payment of a stock dividend. This split has been reflected in the accompanying supplemental consolidated financial statements.

(d) Subsequent events In April 1998, the Company issued 4,685,334 shares of its common stock for acquisitions accounted for as poolings if interests. These included Hill, Holliday, Connors, Cosmopulos Inc. - 2,062,434 shares, The Jack Morton Company - 2,135,996 shares and Carmichael Lynch Inc. - 486,904 shares. The Company's consolidated financial statements, including the related notes, have been restated as of the earliest period presented to include the results of operations, financial position and cash flows of the April 1998 pooled entities in addition to all prior pooled entities.

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

LIQUIDITY AND CAPITAL RESOURCES

Working capital at March 31, 1998 was \$207.6 million, a decrease of \$38.1 million from December 31, 1997. The ratio of current assets to current liabilities was approximately 1.1 to 1 at March 31, 1998.

Historically, cash flow from operations has been the primary source of working capital and management believes that it will continue to be in the future. The principal use of the Company's working capital is to provide for the operating needs of its advertising agencies, which include payments for space or time purchased from various media on behalf of its clients. The Company's practice is to bill and collect from its clients in sufficient time to pay the amounts due media. Other uses of working capital include the payment of cash dividends, acquisitions, capital expenditures and the reduction of long-term debt. In addition, during the first three months of 1998, the Company acquired 649,915 shares of its own stock for approximately \$32.9 million for the purpose of fulfilling the Company's obligations under its various compensation plans.

RESULTS OF OPERATIONS Three Months Ended March 31, 1998 Compared to Three Months Ended March 31, 1997

Total revenue for the three months ended March 31, 1998 increased \$96.1 million, or 14.4%, to \$761.1 million compared to the same period in 1997. Domestic revenue increased \$67.4 million or 20% from 1997 levels. Foreign revenue increased \$28.7 million or 8.8% during the first quarter of 1998 compared to 1997. Other income during the first quarter of 1998 was flat compared to the same period in 1997.

Operating expenses increased \$85.7 million or 13.9% during the three months ended March 31, 1998 compared to the same period in 1997. Interest expense increased 2.2% as compared to the same period in 1997.

Pretax income increased \$10.1 million or 18.7% during the three months ended March 31, 1998 compared to the same period in 1997.

The increase in total revenue, operating expenses, and pretax income is primarily due to the effect of new business gains.

Net losses from exchange and translation of foreign currencies for the three

months ended March 31, 1998 were approximately \$.6 million versus \$2.0 million for the same period in 1997.

The effective tax rate for the three months ended March 31, 1998 was 40.4%, as compared to 40.2% in 1997.

The difference between the effective and statutory rates is primarily due to foreign losses with no tax benefit, losses from translation of foreign currencies which provided no tax benefit, state and local taxes, foreign withholding taxes on dividends and nondeductible goodwill expense.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE INTERPUBLIC GROUP OF COMPANIES, INC. (Registrant)

Date: July 1, 1998 BY /S/ EUGENE P. BEARD Eugene P. Beard Vice Chairman -Finance and Operations

Date: July 1, 1998 BY /S/ JOSEPH M. STUDLEY Joseph M. Studley Chief Accounting Officer

		EXHIBIT	11
Page	1	of	

THE INTERPUBLIC GROUP OF COMPANIES, INC. COMPUTATION OF EARNINGS PER SHARE (Dollars in Thousands Except Per Share Data) Year Ended December 31 1997 1996 1995 1994 Net Income before effect of \$205,033 \$139,588 accounting changes \$211,113 \$127,107 Effect of accounting changes (29, 564)

_Net income, as adjusted \$205,033 \$211,113 \$139,588 \$ 97,543 \$109,954 Weighted average number of common shares outstanding 127,457,013 127,504,436 125,009,700 122,770,794 121,920,904Basic earnings per share data:Income before effect of accounting changes \$1.61 \$1.66 \$1.12 \$1.04 \$.90 Effect of accounting changes (.25)_Net Income \$1.61 \$1.66 \$1.12 \$

EXHIBIT 11

Page 2 of 2 THE INTERPUBLIC GROUP OF COMPANIES, INC. COMPUTATION OF EARNINGS PER SHARE (Dollars in Thousands Except Per Share Data) Year Ended December 31 1997 1996 1995 1994 1993 DILUTED: Net Income before effect of accounting changes \$ 205,033 \$ 211,113 \$ 139,588 \$ 127,107 \$ 110,466 Effect of accounting changes (29, 564)(512)After tax interest savings on assumed conversion of subordinated debentures 5,929 6,410 Add: Dividends paid net of related income tax applicable to the Restricted Stock Plan 447 384 461 366 330 Net income, as adjusted 211,409 \$ 217,907 \$ 140,049 97,909 \$ \$ \$ 110,284 Weighted average number of common shares outstanding 127,457,013 127,504,436 125,009,700 122,770,794 121,920,904 Assumed conversion of subordinated debentures 4,010,291 4,466,502

2

1993

BASIC:

\$110,466

(512)

.79

\$.90

Weighted average number of incremental shares in connection with assumed exercise of stock options	2,910,648	2,219,373	1,921,923	1,523,756
1,646,618 Weighted average number of				
incremental shares in				
connection with the				
Restricted Stock Plan	1,638,646	1,605,564	2,080,067	1,871,346
2,397,039				
Total	136,016,598	135,795,875	129,011,690	126,165,896
125,964,561				
Diluted Earnings Per Share D	ata:			
Income before effect of				
accounting changes	1.55	1.60	1.09	1.01
.88				
Effect of accounting changes	-	-	-	
(.23) -				
Net Income	1.55	1.60	1.09	.78
. 88				

The computation of diluted EPS for 1997 excludes the assumed conversion of the 1.80% Convertible Subordinated Notes due 2004 because they were antidilutive. Similarly, the computation of diluted EPS for 1995, 1994 and 1993 excludes the assumed conversion of the 3 3/4% Convertible Subordinated Debentures due 2002 as they were antidilutive.

THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES SUPPLEMENTAL COMPUTATION OF EARNINGS PER SHARE (unaudited)

(Dollars in Thousands Except Per Share Data)

Basic		Months End 1998	ded Ma	arch 31 1997
Net income	\$	35,840	\$	29,431
Weighted average number of common shares outstanding	132	,394,115	126	6,734,506
Earnings per common and common equivalent share	\$.27	\$.23
Diluted	Three Months Ended March 31 1998 1997			
Net income Add:	\$	35,840	\$	29,431
Dividends paid net of related income tax applicable to restricted stock Net income, as adjusted	\$	123 35,963	\$	91 29,522
Weighted average number of common shares outstanding Weighted average number of incremental sh	132	,394,115		6,734,506
in connection with restricted stock and assumed exercise of stock options Total	5 137	,051,940 ,446,055		3,934,750 9,669,256
Earnings per common and common equivalent share	\$.26	\$.23

The computation of diluted EPS for 1998 excludes the assumed conversion of the 1.80% Convertible Subordinated Notes because they were anti-dilutive. Similarly, the computation of diluted EPS for 1997 excludes the assumed conversion of the 3 3/4% Convertible Subordinated Debentures as they were anti-dilutive.

REPORT OF INDEPENDENT ACCOUNTANTS ON SUPPLEMENTAL FINANCIAL STATEMENT SCHEDULE

To the Board of Directors of The Interpublic Group of Companies, Inc.

Our audits of the supplemental consolidated financial statements referred to in our report dated February 20, 1998 except for Note 16 which is as of April 16, 1998, which appears in this Current Report on Form 8-K also included an audit of the Supplemental Financial Statement Schedule listed in Item 7 of this Form 8-K. In our opinion, this Supplemental Financial Statement Schedule presents fairly, in all material respects, the information set forth therein when read in conjunction with the related supplemental consolidated financial statements.

/s/ By: PRICE WATERHOUSE LLP Price Waterhouse LLP New York, New York February 20, 1998 except for Note 16 which is as of April 16, 1998

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 of The Interpublic Group of Companies, Inc. (the "Company"), of our reports dated February 20, 1998, except for Note 16 which is as of April 16, 1998, which appear in this Current Report on Form 8-K: Registration Statements No. 2-79071; No. 2-43811; No. 2-56269; No. 2-61346; No. 2-64338; No. 2-67560; No. 2-72093; No. 2-88165; No. 2-90878; No. 2-97440 and No. 33-28143, relating variously to the Stock Option Plan (1971), the Stock Option Plan (1981), the Stock Option Plan (1988) and the Achievement Stock Award Plan of the Company; Registration Statements No. 2-53544; No. 2-91564; No. 2-98324; No. 33-22008; No. 33-64062 and No. 33-61371, relating variously to the Employee Stock Purchase Plan (1975), the Employee Stock Purchase Plan (1985) and the Employee Stock Purchase Plan of the Company (1995); Registration Statements No. 33-20291 and No. 33-2830 relating to the Management Incentive Compensation Plan of the Company; Registration Statements No. 33-5352; No. 33-21605; No. 333-4747 and No. 333-23603 relating to the 1986 Stock Incentive Plan, the 1986 United Kingdom Stock Option Plan and the 1996 Stock Incentive Plan, of the Company; Registration Statements No. 33-10087 and No. 33-25555 relating to the Long-Term Performance Incentive Plan of the Company; Registration Statement No. 333-28029 relating to The Interpublic Outside Directors' Stock Incentive Plan of the Company; and Registration Statement No. 33-42675 relating to the 1997 Performance Incentive Plan of the Company. We hereby consent to the incorporation by reference in the Prospectuses constituting part of the Registration Statements on Form S-3 (No. 333-42243 and No. 333-45569) of The Interpublic Group of Companies, Inc. of our reports dated February 20, 1998, except for Note 16 which is as of April 16, 1998, which appear in this Current Report on Form 8-K.

F-2

We consent to the incorporation by reference in the following Registration Statements on Form S-8 of The Interpublic Group of Companies, Inc. ("IPG" or the "Company"), of our report dated March 13, 1998, included in this Current Report on Form 8-K, with respect to the consolidated financial statements of Hill, Holliday, Connors, Cosmopulos, Inc. for the twelve-month period ended December 31, 1997 (not separately presented herein), which statements are included in the supplemental consolidated financial statements of IPG,: Registration Statements No. 2-79071; No. 2-43811; No. 2-56269; No. 2-61346; No. 2-64338; No. 2-67560; No. 2-72093; No. 2-88165; No. 2-90878; No. 2-97440 and No. 33-28143, relating variously to the Stock Option Plan (1971), the Stock Option Plan (1981), the Stock Option Plan (1988) and the Achievement Stock Award Plan, of the Company; Registration Statements No. 2-53544; No. 2-91564; No. 2-98324; No. 33-22008; No. 33-64062 and No. 33-61371, relating variously to the Employee Stock Purchase Plan (1975), the Employee Stock Purchase Plan (1985) and the Employee Stock Purchase Plan, of the Company (1995); Registration Statements No. 33-20291 and No. 33-2830 relating to the Management Incentive Compensation Plan, of the Company; Registration Statements No. 33-5352; No. 33-21605; No. 333-4747 and No. 333-23603 relating to the 1986 Stock Incentive Plan, the 1986 United Kingdom Stock Option Plan and the 1996 Stock Incentive Plan, of the Company; Registration Statements No. 33-10087 and No. 33-25555 relating to the Long-Term Performance Incentive Plan, of the Company; Registration Statement No. 333-28029 relating to The Interpublic Outside Directors' Stock Incentive Plan, of the Company; and Registration Statement No. 33-42675 relating to the 1997 Performance Incentive Plan, of the Company.

We also consent to the incorporation by reference in the Prospectuses constituting part of the Registration Statements on Form S-3 (No. 333-42243 and No. 333-45569) of IPG of our report dated March 13, 1998, included in this Current Report on Form 8-K, with respect to the consolidated financial statements of Hill, Holliday, Connors, Cosmopulos, Inc., for the twelve-month period ended December 31, 1997 (not separately included herein), which statements are included in the supplemental consolidated financial statements of IPG.

/s/ BY: ERNST & YOUNG LLP Ernst & Young LLP Boston, Massachusetts July 1, 1998 THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE BALANCE SHEET AND THE INCOME STATEMENT AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS. THE EPS PRIMARY NUMBER BELOW REFLECTS THE BASIC EARNINGS PER SHARE AS REQUIRED BY FINANCIAL ACCOUNTING STANDARDS NUMBER 128.

1,000

3-M0S 3-MOS DEC-31-1998 DEC-31-1997 MAR-31-1998 MAR-31-1997 486,103 440,451 45,868 42,690 2,983,028 2,785,257 39,782 36,053 0 0 3,890,351 3,583,267 601,353 541,278 340,292 308,299 5,703,541 5,078,481 3,506,148 3,682,707 201,018 115,929 0 0 0 0 14,432 13,695 1,144,933 842,647 5,703,541 5,078,481 0 0 775,300 679,297 0 0 711,503 625,572 0 0 0 0 10,936 10,698 63,797 53,725 21,590 25,768 35,840 29,431 0 0 0 0 0 0 35,840 29,431 .27 .23 .23 .26

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE BALANCE SHEET AND THE INCOME STATEMENT AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATMENTS. THE EPS PRIMARY NUMBER BELOW REFLECTS THE BASIC EARNINGS PER SHARE AS REQUIRED BY FINANCIAL ACCOUNTING STANDARDS NUMBER 128.

```
1,000
```

YEAR DEC-31-1997 DEC-31-1997 735,440 31,944 3,050,917 39,896 0 4,163,805 587,444 330,593 5,877,605 3,918,048 201,768 0 0 14,357 1,090,304 5,877,605 0 3,264,120 0 2,857,614 0 0 50,574 406,506 184,227 205,033 0 0 0 205,033 1.61 1.55

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE BALANCE SHEET AND THE INCOME STATEMENT AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS. THE EPS PRIMARY NUMBER BELOW REFLECTS THE BASIC EARNINGS PER SHARE AS REQUIRED BY FINANCIAL ACCOUNTING STANDARDS NUMBER 128.

1,000

YEAR YEAR DEC-31-1995 DEC-31-1996 DEC-31-1996 DEC-31-1995 507,394 454,885 39,831 36,940 2,422,811 2,747,323 22,811 34,953 0 0 3,175,929 3,560,889 480,665 536,088 265,533 302,681 4,531,686 5,017,419 3,047,242 3,417,030 113,235 115,192 0 0 0 0 8,963 13,641 759,402 877,688 4,531,686 5,017,419 0 0 2,429,341 2,786,655 0 0 2,161,298 2,418,607 0 0 0 0 43,041 40,924 268,043 368,048 126,619 154,507 139,588 211,113 0 0 0 0 0 0 139,588 211,113 1.12 1.66 1.09 1.60